COMPAL Network System Solution under 5G Open Architecture Eric Peng Executive Vice President FROM VISION TO REALITY Innovation Empowered



Company Profile

World-class ICT Products Design and Manufacturing Company



Established

1984

2019 Sales (USD)

\$32.1B

Mkt Cap. (USD)

\$2.7B

Global Rank

Fortune 500

Global Rank

Forbes 2000

TW ESG Rank

Top 20%

TWSE Corp Governance Ranking

Note: Compal is listed in Taiwan Stock Exchange and Luxembourg (GDR), with Stock Ticker 2324 TW



Product Categories

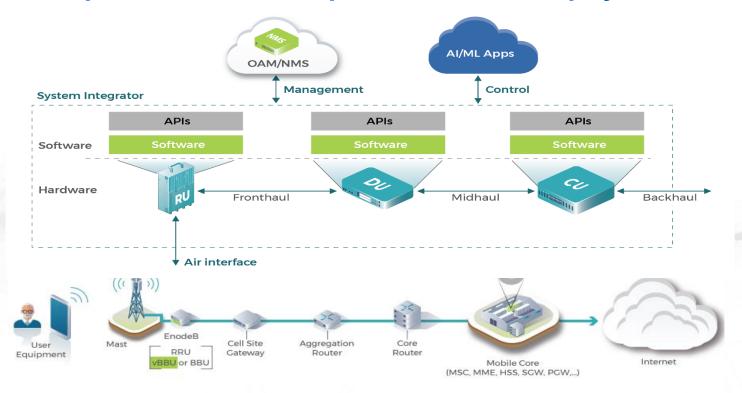
Compal delivers varieties of quality products to customers, from Computing to Communications, from Consumer to Enterprise, from Devices to System Solutions.





5G Open Architecture

The flexibility of open architecture enables a wide variety of partners to adopt the best-of-breed options for their 5G deployments.



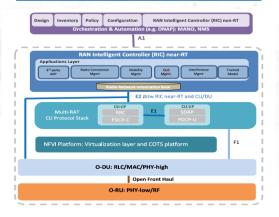


5G Network System Solution

Integration, Stabilization, Customization, and Commercialization will be the key abilities for 5G Network System Solution Providers.

Network Function Disaggregation

Hardware & Software Decoupling







INTELLIGENCE



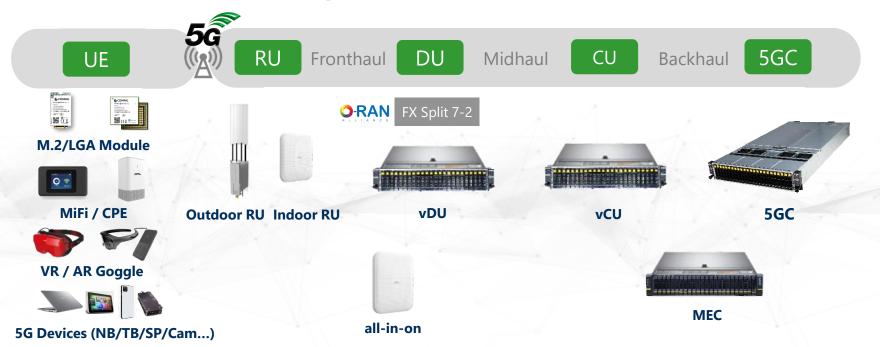
- Open Interface
- Open Source Software
- Whitebox Hardware
- Multivendor Solutions

- Network Automation
- Al-enabled SON
- CI/CD Way of Working
- Flexible Deployment



Compal 5G Product Portfolio

Compal offers end-to-end 5G network system solution via integration with partners, system stabilization, and customization upon new tech & customer demands.



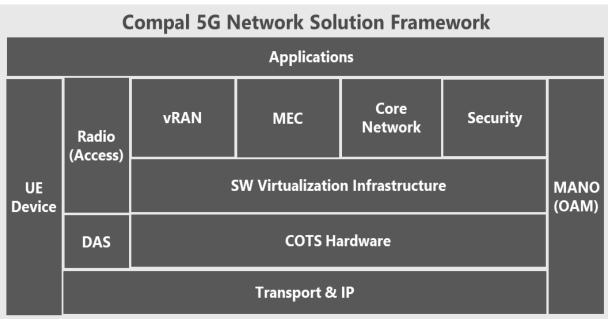


5G Software Partners

The partners of 5G network system under open architecture are working on Compal products, and more are in now.







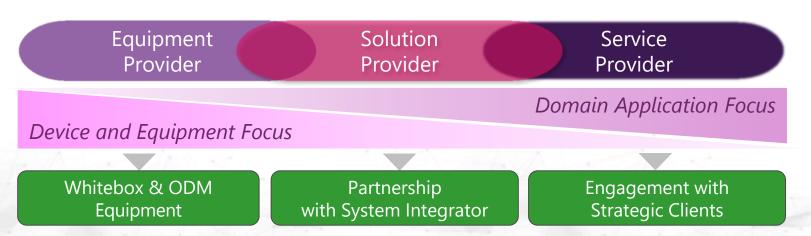






Business Approaches

Compal mainly takes on the roles of Equipment Provider & Solution Provider, over several identified application fields & industries.













Taiwan Government Strategy

Compal closely connects with Government who strategically facilitate Taiwan 5G industrial development for years.



臺灣5G行動計畫(2019-2022) 全程投入204億元



















- Strategy of early 5G development and transfer programs to industrial companies
- Rollout of 5G spectrum/regulation to facilitate public & private network development
- Promotion programs to speed up 5G vertical application (POC/POB) into commercialization























Taiwan Supply Ecosystem

Compal partners with Taiwan Companies who are forming 5G ecosystem together and developing their 5G business with agility and flexibility.

Mature company clusters with wide value-chain coverage from components to systems

2 Partnership with other companies to create synergy to serve various customer demands 3 Engagement with other companies in different industries to grow more business chances User **RAN** Research **ASIC Transport** Core **System** Telco Component **Equipment Small Cell** MEC **Network Integrator Operator** EPC/5GC Integrator **User Equipment** O-RAN/Small Cell Institute **UE IC Design Transport** Operator Accton COMPAL //rima COMPAL MEDIATEK Companies Wayle IN Edge-corE *free55 FOXCONN。 鴻海科技集團 FOXCONN Component Hwa/em FET MitroStor /**ISUS**[®] WNC **COTS Server** PA, MIMO, RF **ZYXEL**

Taiwan















Summary

- Thanks to open architecture, 5G **opportunities** are booming in Taiwan: equipment and solutions are developing, a favorable environment is constructing, vertical applications are driving...
- However, there are also challenges: sustainable business models are to be proved, expandable internationalization processes are to be explored, the complexity of customization among different industrial applications is uncertain yet for scalable solutions...
- Compal is committed to 5G business development in long-term strategic view and partnership with other companies for win-win business together.
- Welcome more companies to join & invest Taiwan Ecosystem, and grasp the growth opportunities together.

THANK YOU

FROM VISION TO REALITY

Innovation Empowered

