



INDIA

Your Investment Destination Your Partner In Growth



ONE EARTH • ONE FAMILY • ONE FUTURE

Economy Indicators



Country	Total Population 2023 (in million person)-IMF	Average Age	Total Population 2023 (in million person)-IMF	Labor Force 2022 (in thousand)- World Bank	Literacy Rate (rate year 2015)- WPR-2023	GDP at current prices (2023) billion USD	GDP per capita at current prices 2023 thousand units; IMF
Indonesia	277.43	29.87	277.43	1,37,260.84	95.44	1.39 K	5.02
Malaysia	33.4	30.76	33.4	17,309.92	94.64	447.03	13.38
Philippines	112.89	24.99	112.89	46,990.32	96.62	440.9	3.91
Thailand	70.18	40.22	70.18	40,237.75	93.8	574.23	8.18
Viet Nam	100.35	32.79	100.35	55,951.06	94.51	449.09	4.48

Export-Import to India





Trade with India Year 2022-23 - USD Million				
Countries	Export	Import	Total Trade	
Cambodia	220.43	146.02	366.44	
Indonesia	10,024.30	28,820.41	38,844.70	
Malaysia	7,156.16	12,734.94	19,891.11	
Myanmar	807.00	954.74	1,761.74	
Philippines	Philippines 2,094.15		3,053.70	
Thailand	5,709.81	11,193.36	16,903.18	
Viet Nam	5,909.16	8,794.73	14,703.89	

SUPER SIZED CLUSTER

NEW INDIA GROWTH STORY











Fastest Growing Large Economy Most stable democratic regime

'Bright spot in global economy' – IMF Chief

75 years of democracy:



100x rise in GDP; currently at USD 3.5 Tn

500x rise in total exports; highest ever at USD660 Bn in 2021-22



Annual FDI

Doubled in last 8 years: USD 35 Bn to USD 84 Bn



Growth rate 8.7% - 2022 ~7% - 2023



5th largest economy



2nd largest working population Median age of ~29 years



Amrit Kaal: Vision 2047 25-year roadmap for India@100





Per capita income

To grow **10x** to **USD 20,000**



GDP

Manufacturing GDP to grow **15x to USD 6.2 Tn** Services GDP to grow **13x to USD 20 Tn**



FDI To grow 12x to USD 1Tn



Exports To grow 12x to USD 8 Tn



Human capital Largest and youngest working population with a median age of 29



Business Reforms



New Corporate Tax Code



Corporate tax reduced; amongst lowest globally

- For existing units 22%
- For new units 15%

Production Linked Incentives



- Financial incentives for domestic production
- USD ~26 Bn in 14 sectors

Semicon India Mission



Financial incentives worth **USD 10 Bn** to develop semiconductors and display manufacturing ecosystem

One District One Product



- Promoting Regional Development and Fostering Inclusivity. Realise true potential of every district,
- 1095 products, 765 notified districts





Business Reforms



PROJECT

Project Development Cells

• Specialized teams in 29 ministries to handhold investors

Ease of Doing Business (EoDB)

- 79 positions jump in rank over 5 years, in World Bank's EoDB ranking
- 40,000+ compliances reduced
- 2,765 by Ministries/Departments and 36,662 by States/Uts



India Industrial Land Bank (IILB)

- 3500+ industrial parks mapped, Integrated with land bank of 34 States and UTs
- ~109,000 hectares of land is available for potential investors
- Mobile App launched in November 2020 on Android and iOS platforms



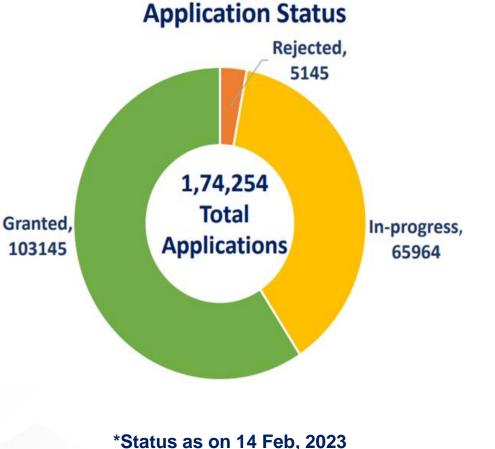


National Single Window System (NSWS)



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- One stop digital platform for all investor approvals
- Know your Approvals:
 - 598 Approvals 32 Ministries
 - 4206 across 32 States & UT
- Investor clearance :
 - 28 Ministries
 - 20 states and UTs
- GIS enabled repository of industrial grade land for investors





Recent Trends





Indians earning over USD 12,200 per year quadrupled in 6 years from 2.3 Mn in 2015-16 to almost 8.1 Mn in 2021-22



Corporate taxpayers increased by 33% in 6 years (from FY 14-15 to FY 20-21) Personal taxpayers increased by 57% in 6 years (from FY 14-15 to FY 20-21)



Corporate tax collection increased by ~66% in 7 years (from FY 14-15 to FY 21-22) Personal income tax collection increased by ~160% in 7 years (from FY 14-15 to FY 21-22)





New India Presentation

High Growth Prospects for MNCs

High growth Indian market provides favourable environment for MNCs



India-listed stocks of several MNCs trade at premium valuation to their parent entities

Establishing India's world-beating

growth credentials; Indian subsidiaries outshining on rates of top- and bottom-line expansion, profitability and enterprise value



Company (Parent)	Sales CAGR 5-Year (%)	EBITDA CAGR 5Y (%)	Latest Profit Margin (%)	Price to Earnings (x)	Price to Book (x)
HUL (Unilever)	11.29 (2.26)	13.56 (2.55)	16.99 (12.72)	62.71 (15.89)	12.61 (6.36)
Maruti Suzuki (Suzuki Motor)	7.57 (4.32)	- 1.94 (0.11)	7.297 (4.76)	35.58 (11.54)	4.73 (1.30)
Nestle (Nestle SA)	11.03 (1.06)	11.31 (2.40)	14.23 (9.78)	91.28 (31.62)	88.73 (6.87)
Siemens (Siemens AG)	8.04 (-2.78)	10.76 (3.34)	9.719 (5.17)	105.1 (19.50)	11.43 (2.63)
ABB India (ABB)	6.21 (3.17)	14.03 (6.15)	11.95 (8.41)	91.14 (24.64)	18.92 (5.89)
United Spirits (Diageo)	4.87 (5.10)	3.39 (6.09)	10.70 (21.02)	58.90 (21.64)	11.15 (9.70)
Cummins (Cummins Inc)	8.65 (6.57)	11.23 (5.83)	16.07 (7.66)	42.65 (13.68)	9.10 (3.63)
Abbott India (Abbott Labs)	10.23 (9.78)	17.89 (16.19)	17.75 (15.80)	52.03 (29.32)	15.49 (5.05)
Colgate-Palmolive (Colgate)	4.52 (3.06)	6.82 (-3.09)	20.18 (9.93)	43.88 (27.01)	26.77 (15.93)
P&G (P&G)	10.32 (4.27)	4.54 (4.44)	15.18 (18.30)	80.77 (26.50)	63.05 (8.08)
United Breweries (Heineken)	5.95 (5.85)	-7.36 (4.55)	4.053 (9.33)	131.30 (20.62)	10.07 (2.83)
Oracle (Oracle Corp)	4.71 (4.87)	6.41 (4.57)	31.69 (17.02)	18.25 (36.23)	4.42 (296.5)
3M India (3M Co)	9.15 (1.57)	4.72 (-1.54)	11.39 (16.87)	68.00 (9.94)	18.28 (3.62)

Figures in brackets are that of the parent company



Business Reforms



World Class Infrastructure Facilities



Railways

#1 Rail network in Asia (70,000 km+ railway track)

Urban Railways **7X Projected growth** by 2047



#2 Road network globally 40-50 km constructed daily



4X Port handling capacity by 2047

Aviation

7X Increase in trips by 2047

India now	Vision 2047
8 Bn+ passengers	20 Bn+ passengers
700 km	7000 km
145,000 km	290,000 km
2,500 MMTPA+ handling capacity	15,000 MMTPA+ handling capacity
200 Mn+ trips	1.5 Bn+ trips





Technology: Digitally Empowering Indian Society



Objective of Digital India

Faceless, Paperless, Cashless Ecosystem



UPI – Unified Payment Interface

- Growing at CAGR of 381% over the last 5 years
- 40% of all digital transactions



#2 in Mobile phone users (1.2 Bn); Smartphone users (750 Mn)



1 out of 5 Start-up unicorns from Fintech



2 Bn+ COVID-19 vaccination coverage enabled via CoWIN App





USD 1 Tn digital economy by FY 2025



#1 Fintech adoption rate



74 Bn digital transactions worth USD 1.6 Tn in CY 2022



1.3 Bn people with unique digital identity



World's 3rd Largest Startup Ecosystem

zeta

upGrad

CoinDCX ERUDITUS Executive tankation Chargebee



• 107 with total valuation of USD 341 Bn

80

Start-ups recognized per day - highest globally

44

Unicorns added in 2021 valued at USD 93 Bn; 21 born in 2022 with a valuation of USD 27 Bn

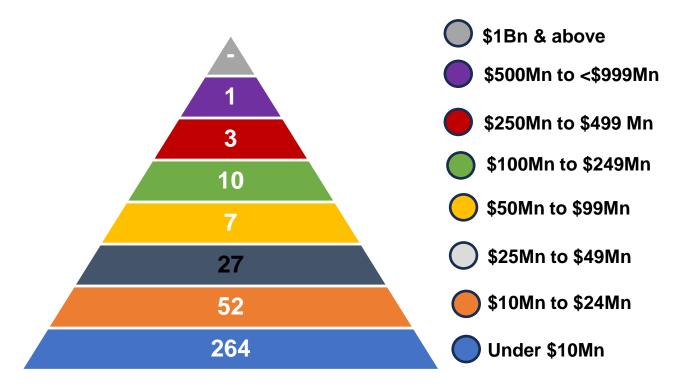
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International Startup Bridges



Indian Startup Ecosystem Funding Trends

Indian Startup Funding H1 2023: Deal Size Wise

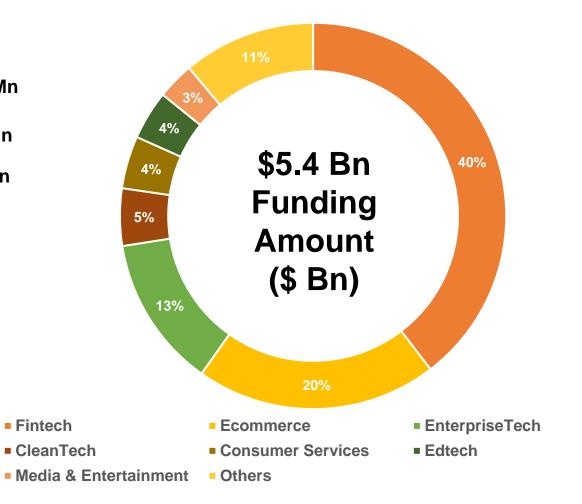


There is an increase in the number of deals with a smaller ticket size



New India Presentation

Top Funded Startup Sectors in H1 2023





Your Partner in Innovation





India ranks **#1** in Global Innovation Index in the Central & Southern Asia region, jumped **41** positions from 2015

India reports notably sharp rise in number of patents registered (up 25.4%) in 2022

ŚAMSUNG ORACLE Qualcom Largest India Largest design Largest R&D centre R&D centre outside houses Oracle's centre outside US outside H/Q South Korea second largest R&D Germany workforce intel. 11 111 11 General Electric LG CISCO Largest R&D facility Largest lab Largest global R&D 2nd largest outside USA outside US centre outside Korea **R&D** centre globally

Companies with one of their largest R&D center in India*



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