

# Business Opportunities & Industrial Capability in Taiwan, the Post-Covid Era

October 2020

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Air Liquide Group



# A World Leader in Gases, Technologies, and Services for...



A wide range of industrial processes for our customers: energy, metals, food, chemicals, automotive, pharmaceuticals, etc.



- Patients at home
- Hospitals
- Hygiene and specialty ingredients

~67,000  
EMPLOYEES

MORE THAN  
3.7 MILLION  
CUSTOMERS  
& PATIENTS

PRESENT IN  
80  
COUNTRIES

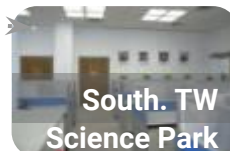
REVENUE  
€ 22bn

INVESTMENT  
DECISIONS  
>€ 3.7bn

2019 Figure

# Key Milestones of ALFE

<b>1902</b> Est of <b>Air Liquide</b>	<b>1907</b> Entering <b>Asia/Japar</b>	<b>1913</b> <b>IPO</b> in France	<b>1962</b> Start <b>space</b> adventure.	<b>1985</b> Est of <b>Electronics</b> Business Unit	<b>1987</b> Est of <b>ALFE</b> JV of AL & <b>Far Eastern</b>	<b>~ Present</b> Operate <b>17 plants</b> <b>40+ sites</b>	<b>2020-2022</b> <b>&gt;12 bNTD</b> CAPEX Investment
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## New Investments

- Hsinchu Science Park & Zhunan
- Nantze Export Processing Zone
- South Taiwan Science Park
- Taichung Export Processing Zone
- Tainan Tech Industrial Park

# COVID-19 Impact Assessment

ALFE works closely w/ customers to overcome the crisis.

*All Plants  
on Team* **A/B**



*Hygiene  
Measures*

**Visitors  
Ban**



**Critical  
Spares**

*Competencies  
Cross-  
Training*

**Inventory  
Storage Backup**



**Interim  
Supply**



**Business  
Continuity Plan**

# Key Criteria for Investments in Taiwan



**Political &  
Energy  
Stability**

+



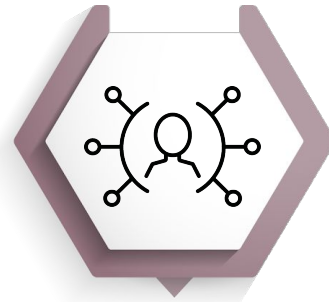
**Innovation  
Ecosystem &  
IP Protection**

+



**Land & Utility  
Permitting  
Simplification**

+



**Talent  
Attractiveness  
& Retention**



# Thank You