



لمباڠ كما جوان ايكونومي بروني
THE BRUNEI ECONOMIC DEVELOPMENT BOARD

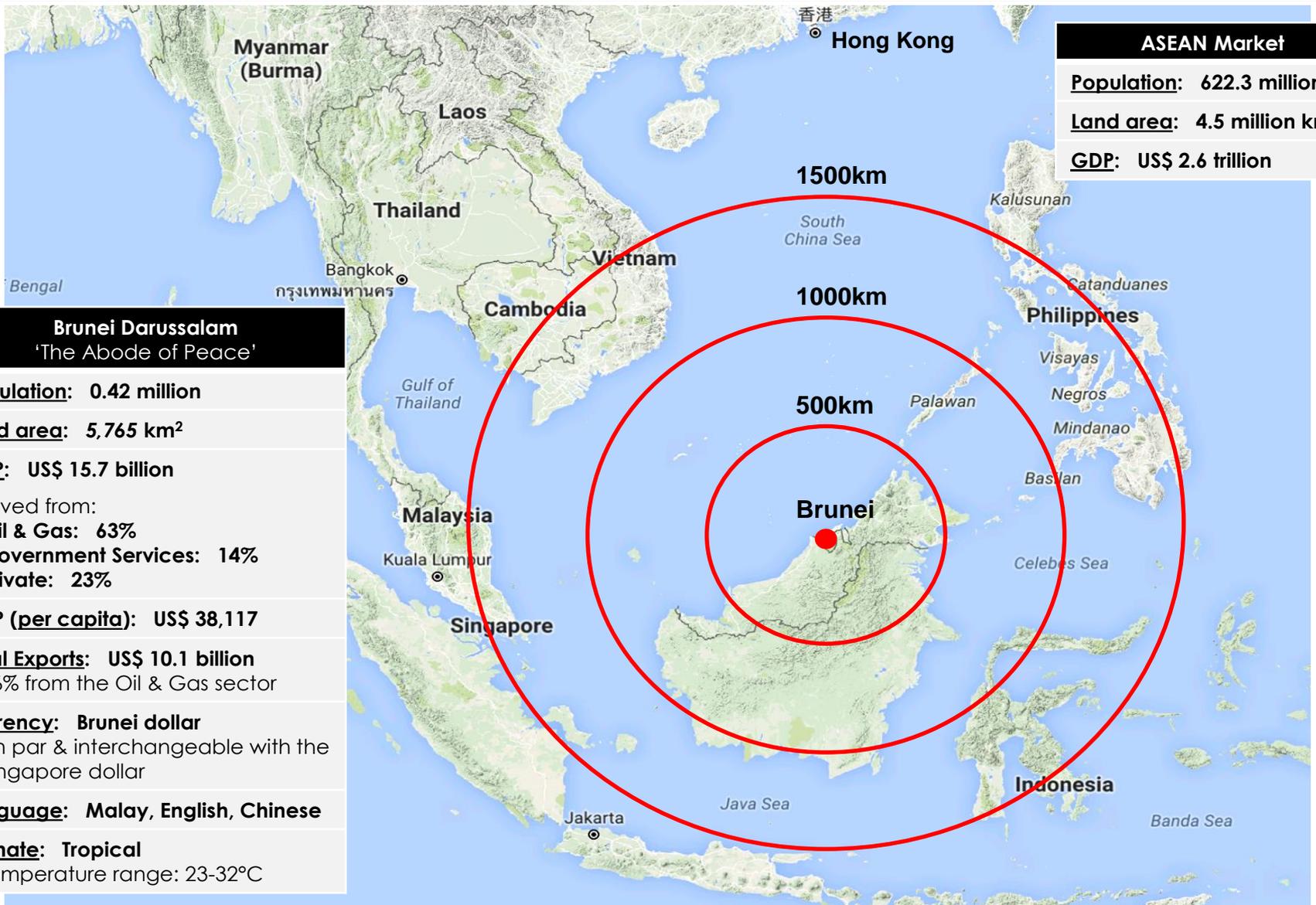
BEDB
BRUNEI DARUSSALAM



INVEST IN BRUNEI DARUSSALAM

April 2016

Strategically Located...



ASEAN Market
Population: 622.3 million
Land area: 4.5 million km ²
GDP: US\$ 2.6 trillion

Brunei Darussalam 'The Abode of Peace'

Population: 0.42 million
Land area: 5,765 km ²
GDP: US\$ 15.7 billion
Derived from: <ul style="list-style-type: none">▪ Oil & Gas: 63%▪ Government Services: 14%▪ Private: 23%
GDP (per capita): US\$ 38,117
Total Exports: US\$ 10.1 billion <ul style="list-style-type: none">▪ 96% from the Oil & Gas sector
Currency: Brunei dollar <ul style="list-style-type: none">▪ on par & interchangeable with the Singapore dollar
Language: Malay, English, Chinese
Climate: Tropical <ul style="list-style-type: none">▪ temperature range: 23-32°C

...with Good Connectivity

Shipping Services from Muara Port (Container Liner)	
Shipping Lines	13
Connectivity	15 Ports regionally
Frequency	32-34 sailings a month
Ports of Call	Singapore Port of Singapore
	Hong Kong Port of Hong Kong
	Malaysia Port Tanjung Pelepas, Port Klang, Kota Kinabalu, Kuching, Labuan, Bintulu, Pasir Gudang
	Thailand Port of Bangkok
	Philippines Davao, Cebu, Cagayan
China Port of Shekou	



Flight Services from BSB		
	City	Freq.
40 mins	K.Kinabalu	Twice daily
2 hr	Singapore	Daily
	Kuala Lumpur	Daily
	Manila	5 per week
	Bali	5 per week
	Bangkok	4 per week
	Ho Chi Minh	4 per week
3hr	Surabaya	4 per week
	Jakarta	2 per week
	Hong Kong	Daily
4hr	Shanghai	3 per week
7hr	Melbourne	Daily
8hr	Dubai	Daily
16hr	London	Daily



Source: Ports Department, Ministry of Communication and Royal Brunei Airlines Sdn. Bhd.

Business Clusters

Life Sciences	Agri Business	ICT	Services
<ul style="list-style-type: none"> Pharmaceuticals & Health Supplements 	<ul style="list-style-type: none"> Agriculture Aquaculture 	<ul style="list-style-type: none"> Data Centre Digital Media 	<ul style="list-style-type: none"> Logistics Tourism (Leisure, Medical and MICE)
<ul style="list-style-type: none"> Biotechnology Cosmetics 	<ul style="list-style-type: none"> Food Processing, Manufacturing & Distribution 	<ul style="list-style-type: none"> Internet of Things 	<ul style="list-style-type: none"> Financial Services

In creating a sustainable & dynamic economy, **Brunei Darussalam proactively seeks** non-Oil & Gas **Foreign Direct Investment (FDI)** that will **contribute towards economic diversification & development** by:

- Increasing export oriented industries
- Providing:
 - spin-off business opportunities for local businesses
 - meaningful employment opportunities for locals

Why Brunei Darussalam

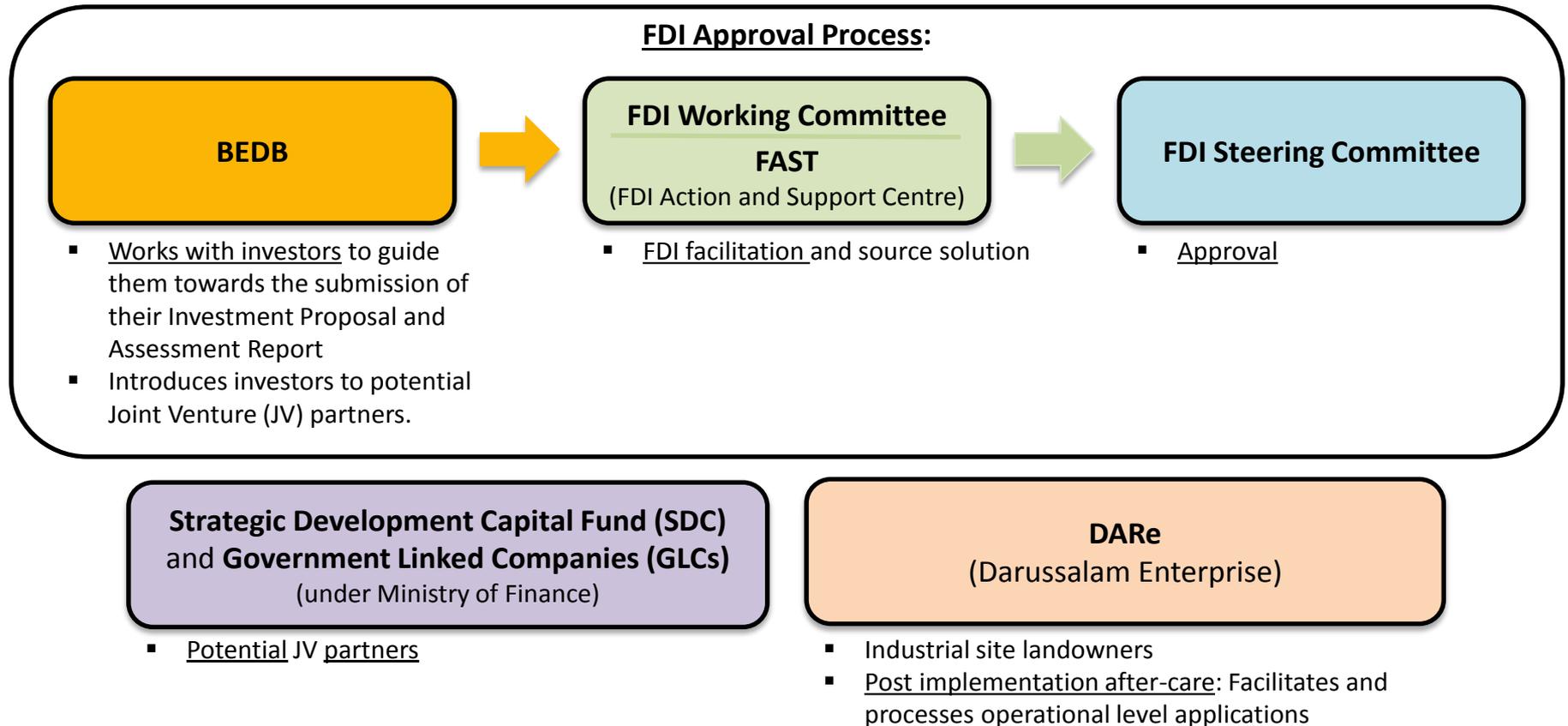
<p>Stable Macroeconomic Environment</p> <ul style="list-style-type: none"> Political stability No history of Natural Disasters Clean & Green Environment: 58% of the total area is to be preserved High Standard of Living Low crime rates 	<p>Globally Recognised</p> <ul style="list-style-type: none"> #1 in the World for 'Macroeconomic Environment'* #1 in the World for 'Biodiversity & Habitat'** #2 in ASIA for 'Air & Water Quality'** #3 in ASEAN for 'Quality of Education'* #26 out of 148 countries for 'Global Competitiveness'*** 	<p>Access to Key Markets</p> <ul style="list-style-type: none"> Good connectivity Market Access: <ul style="list-style-type: none"> Strategically located in ASEAN International agreements in place; providing greater market reach Access to Raw Materials: <ul style="list-style-type: none"> from BIMP EAGA region 	<p>Halal Market Access</p> <p>2010: 1st in the world to issue guidelines on the manufacturing of Halal Pharmaceuticals</p> <p>Stringent Halal Food Guidelines are already in place</p> <p>Currently, finalizing similar guidelines for the production of 'Halal Cosmetics'</p>	<p>Co-Investment Partnership</p> <p>Companies established in Brunei Darussalam are permitted to have 100% foreign ownership; nonetheless credible co-investment partnership is available</p> <p>Partners include:</p> <ul style="list-style-type: none"> Strategic Development Capital Fund (SDC) Government Linked Companies (GLCs)
<p>Favorable Tax Environment</p> <ul style="list-style-type: none"> No tax on: <ul style="list-style-type: none"> Personal Income Sales Payroll Capital Gains Manufacturing Low Corporate Income Tax: of 18.5% 	<p>Tax Exemptions</p> <ul style="list-style-type: none"> Pioneer Status: apply to be exempted from: <ul style="list-style-type: none"> Corporate Income Tax, Import Duties on Raw Materials & Machinery for a period of 8 years (+ 3 years) 	<p>Prepared Industrial Parks</p> <ul style="list-style-type: none"> Cost Competitive & Negotiable Prices: ranging from US\$ 1.60/m²/year to US\$ 2.64/m²/year Offering competitively priced utilities: <ul style="list-style-type: none"> Power: US\$ 0.09/kWh (avg) Water (Potable): US\$ 0.53/m³ Network Cost: US\$ 7.50/MB 	<p>Strong Commitment to Training & "R&D"</p> <ul style="list-style-type: none"> Training Grant: B\$ 5.0 million per year or 10% of total fixed asset investment, which ever is lower, for the initial 5 years of establishment Highly educated & skilled workforce Research & Development ("R&D") Grant: up to B\$ 5.0 million per project 	<p>Sound Legal & Regulatory Framework</p> <ul style="list-style-type: none"> Brunei law fosters a pro-business and pro-investor environment Robust and Comprehensive Intellectual Property (IP) Protection: with international filing routes is accessible

Source: Global Competitiveness Report* & Environmental Performance Index**, World Economic Forum (2014) and Global Development Report, UN (2014)***

A fast-track Foreign Direct Investment (“FDI”) system is in place:

To facilitate and support foreign investors in a coordinated, streamlined and expedited manner by:

- **Providing investors with all necessary project requirements** for the project to be implemented; including utilities and infrastructure
- **Ensuring investors obtain all necessary government permits & approvals;** including Development & Construction approvals





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**Invest in Brunei Darussalam;
thank you.**

For further information please contact:
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Invest in Brunei Darussalam

Appendix



SIMPOR PHARMA SDN. BHD.

FDI:

Viva Pharmaceutical Inc. (Canada)

Investment Value:

US\$26.0 million

Estimated Jobs:

150 jobs

Main Business Area:

Halal Pharmaceutical
Manufacturing



CAE BRUNEI MPTC SDN. BHD.

FDI:

CAE Inc. (Canada)

Investment Value:

US\$102.0 million

Estimated Jobs:

35 jobs

Main Business Area:

Multi Purpose Training Centre
("MPTC")



GOLD COIN (B) SDN. BHD.

FDI:

Gold Coin Group (Malaysia)

Investment Value:

US\$12.0 million

Estimated Jobs:

60 jobs

Main Business Area:

Animal Feed Mill



AMANN SHIPPING SDN. BHD.

FDI:
Go Wide Shipping Holding Ltd.
(Hong Kong)

Investment Value:
US\$26.0 million

Estimated Jobs:
30 jobs

Main Business Area:
Container Shipping Line



BRUNEI METHANOL COMPANY

FDI:
Mitsubishi Gas Chemical and Itochu
Group (Japan)

Investment Value:
US\$600.0 million

Estimated Jobs:
250 jobs

Main Business Area:
Gas-based Petrochemical
(Methanol)



HLDS (B) STEEL SDN. BHD.

FDI:
Huludao City Steel Pipe Industrial
Co. Ltd. (China)

Investment Value:
US\$50.0 million

Estimated Jobs:
300 jobs

Main Business Area:
Carbon Steel Pipe Manufacturing



GOLDEN CORP. SDN. BHD.

FDI:
Golden Corporation (Taiwan)

Investment Value:
US\$44.0 million

Estimated Jobs:
300 jobs

Main Business Area:
Organic Shrimp Farming



MC BIOTECH SDN. BHD.

FDI:
Mitsubishi Corp., Biogenic Co. Ltd
and Nippon Suisan Kaisha (Japan)

Investment Value:
US\$15.0 million

Estimated Jobs:
50 jobs

Main Business Area:
Microalgae Cultivation and
Astaxanthin Production



SC TUBULAR SDN. BHD.

FDI:
Sumitomo Tubular Solutions and
Nippon Steel Sumitomo (Japan)

Investment Value:
US\$50.0 million

Estimated Jobs:
150 jobs

Main Business Area:
Oil Country Tubular Goods ("OCTG")
Supply and Services



UAF MARKET SDN. BHD.

FDI:

He Xin Farm Group and Golden Corporation (Taiwan), Sunland Agri-Tech Pte. Ltd. (Singapore)

Investment Value:

US\$17.0 million

Estimated Jobs:

50 jobs

Main Business Area:

Multipurpose Agriculture Farming



HENGYI INDUSTRIES SDN. BHD.

FDI:

Zhejiang Hengyi Group Co. Ltd. (China)

Investment Value:

US\$4.0 billion

Estimated Jobs:

780 jobs

Main Business Area:

Refinery and Aromatic Cracker



SENGENICS

FDI:

Sengenics (UK)

Investment Value:

US\$7.0 million

Estimated Jobs:

15 jobs

Main Business Area:

Molecular Diagnostic Lab and Protein Manufacturing

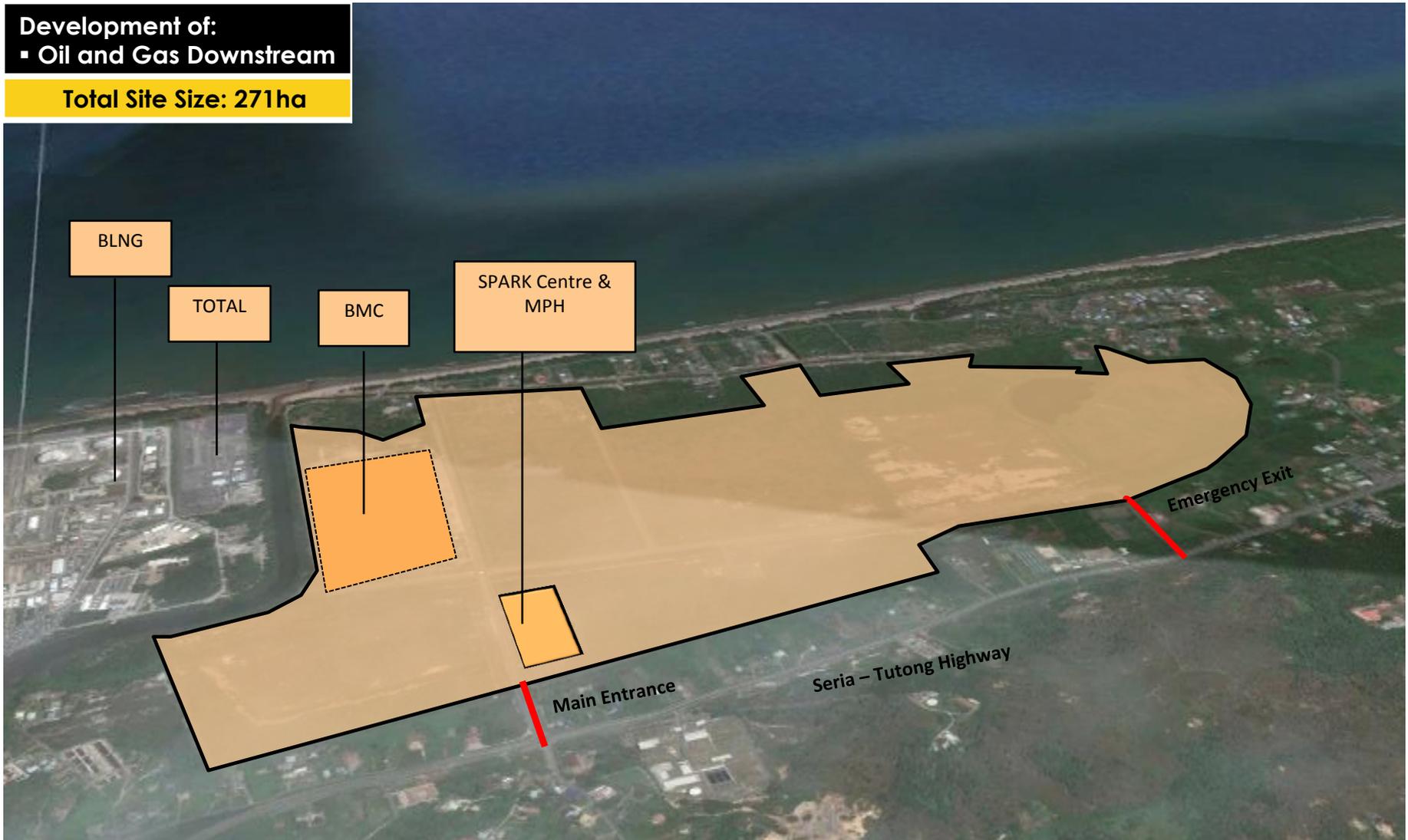
FDI Industrial Sites in Brunei Darussalam



Sungai Liang Industrial Park (SPARK)

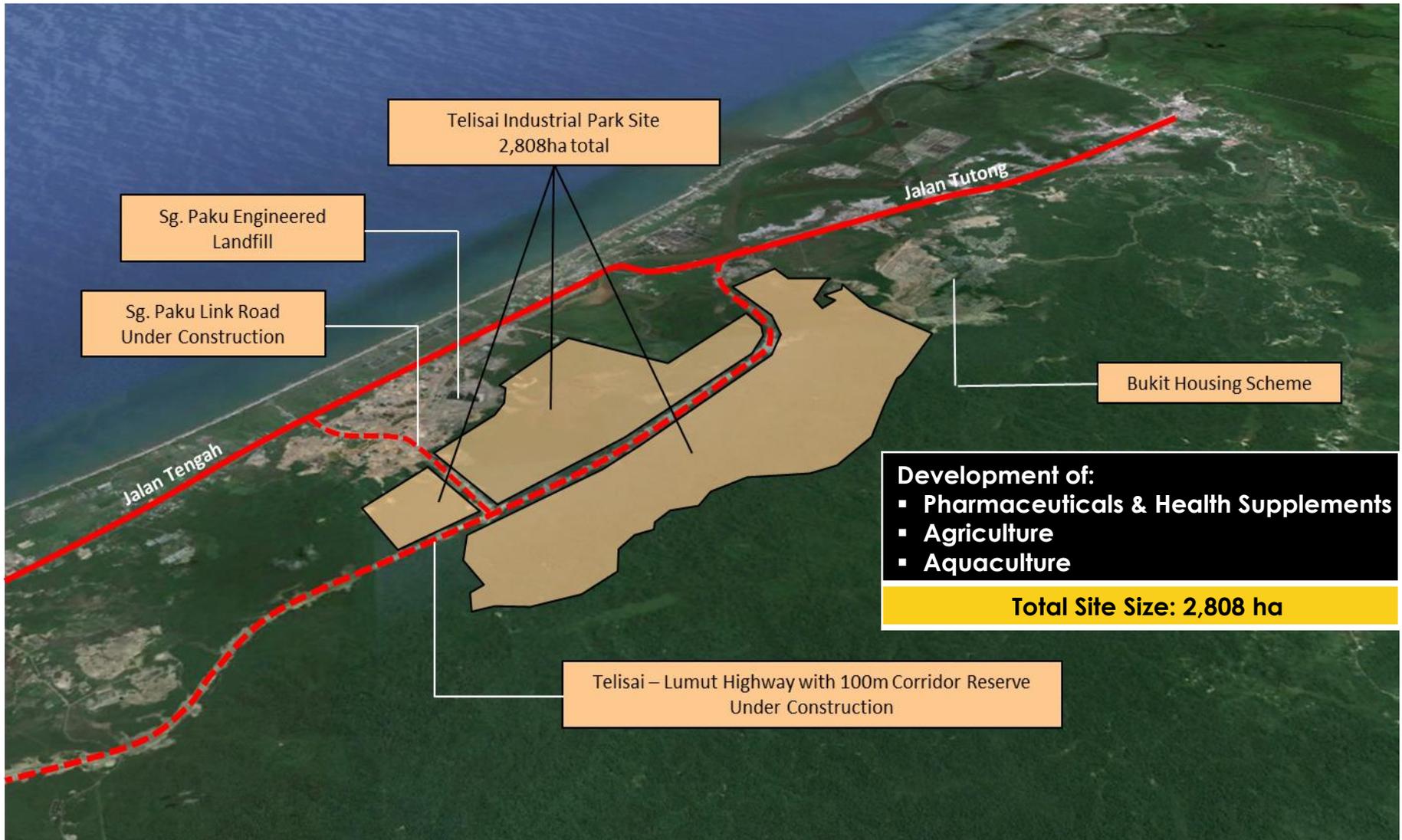
Development of:
▪ Oil and Gas Downstream

Total Site Size: 271ha



* 90 km from Muara Port
* 80 km from Brunei International Airport

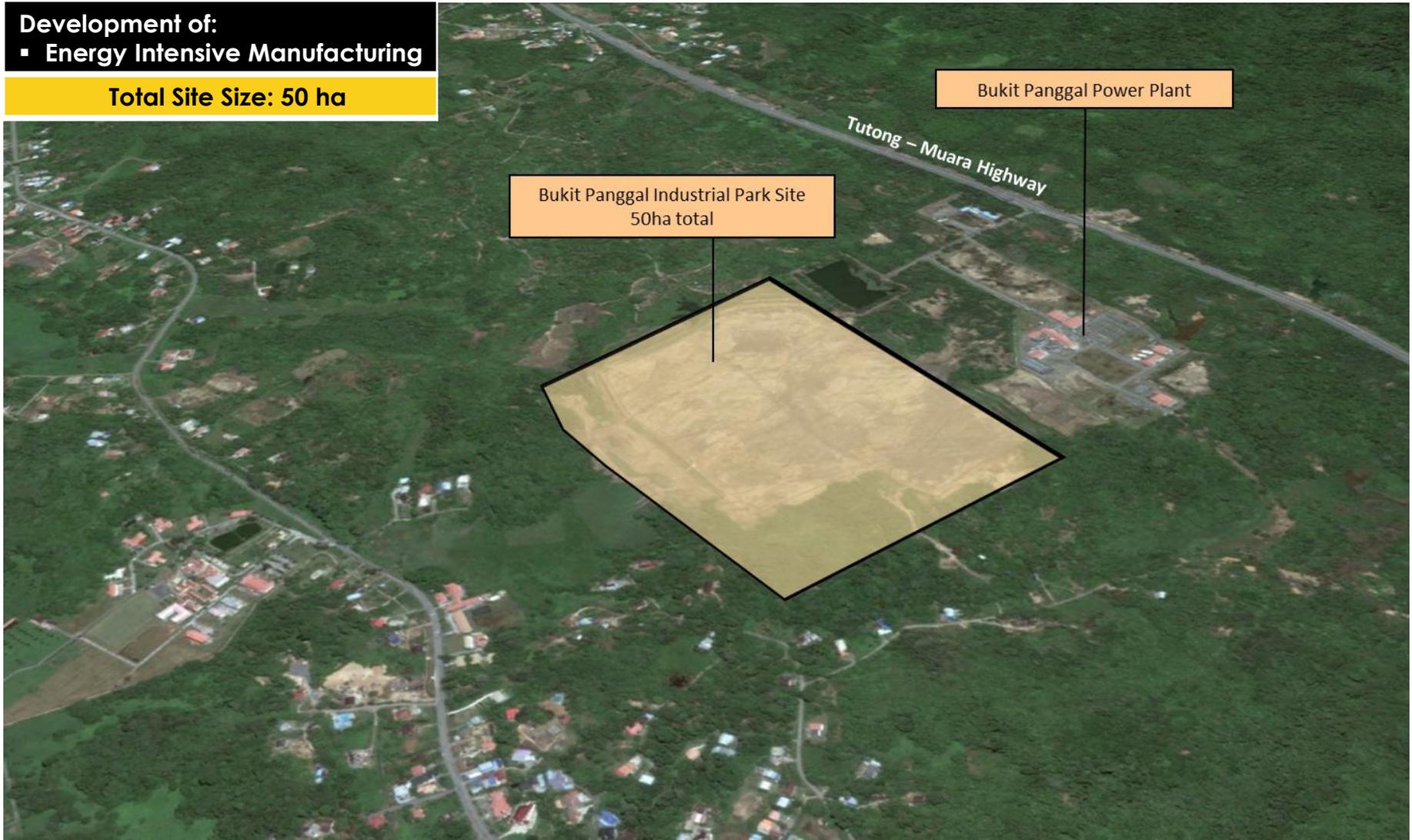
Telisa Industrial Park



* 81 km from Muara Port
* 64 km from Brunei International Airport

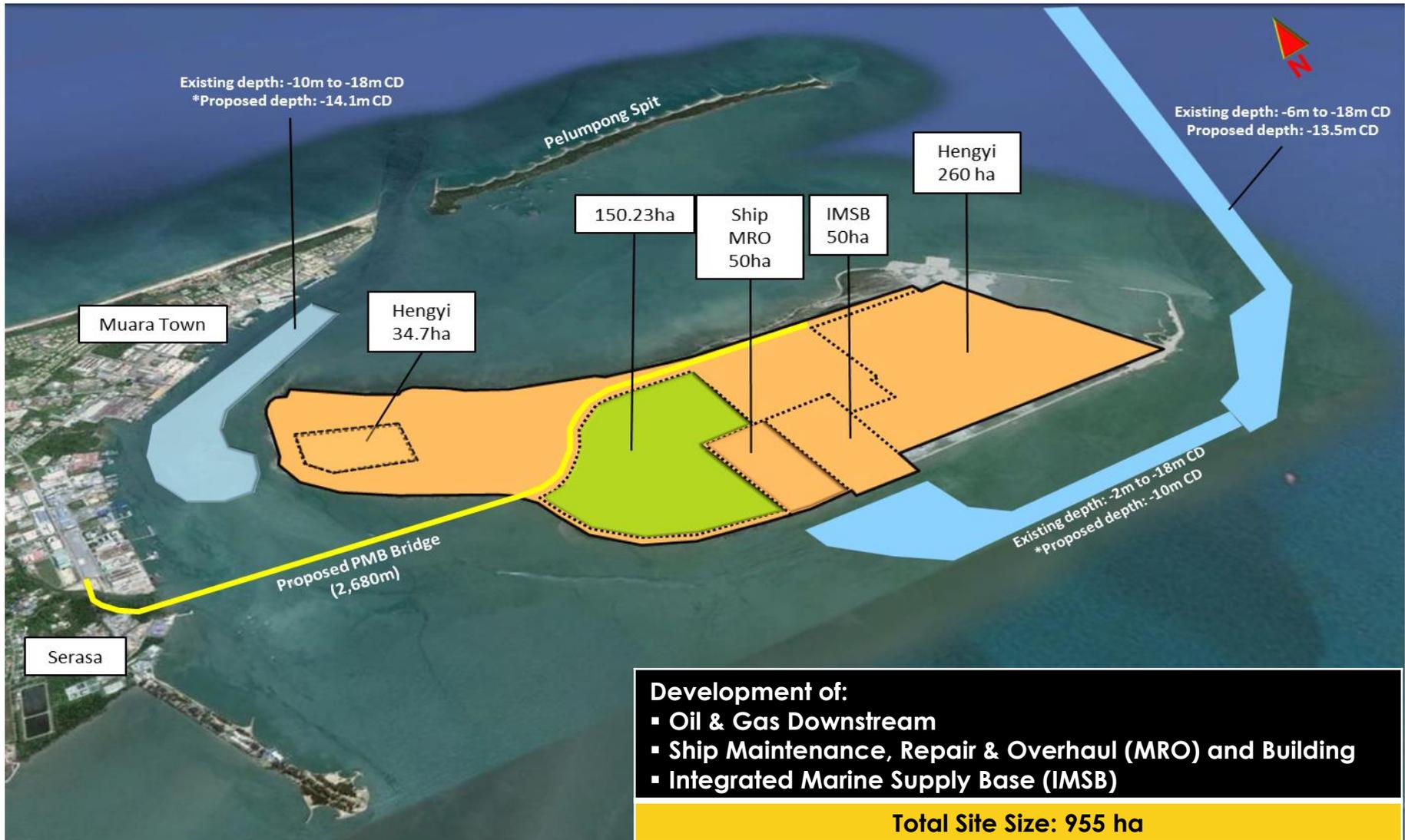
Development of:
▪ Energy Intensive Manufacturing

Total Site Size: 50 ha



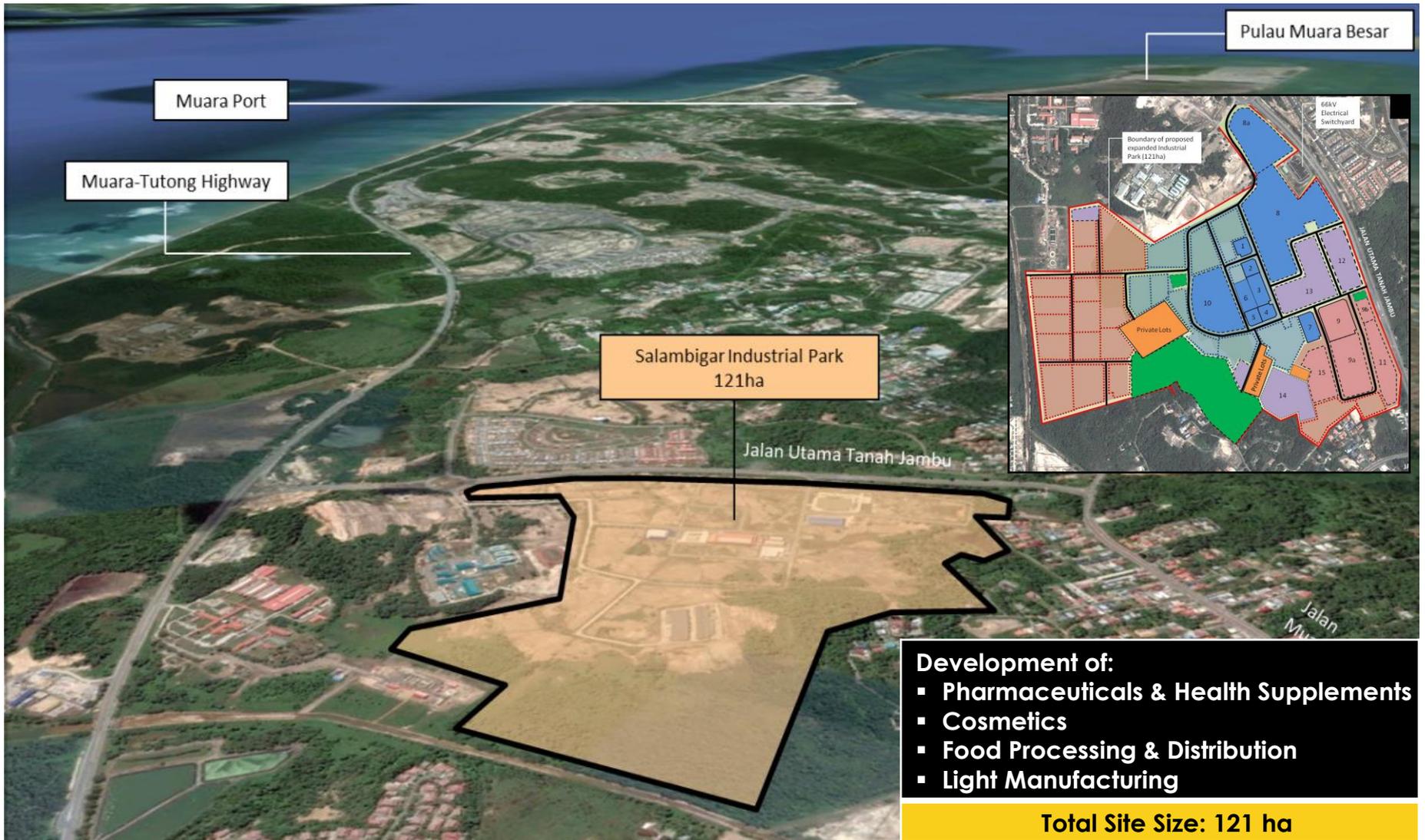
* 60 km from Muara Port
* 40 km from Brunei International Airport

Pulau Muara Besar (PMB)

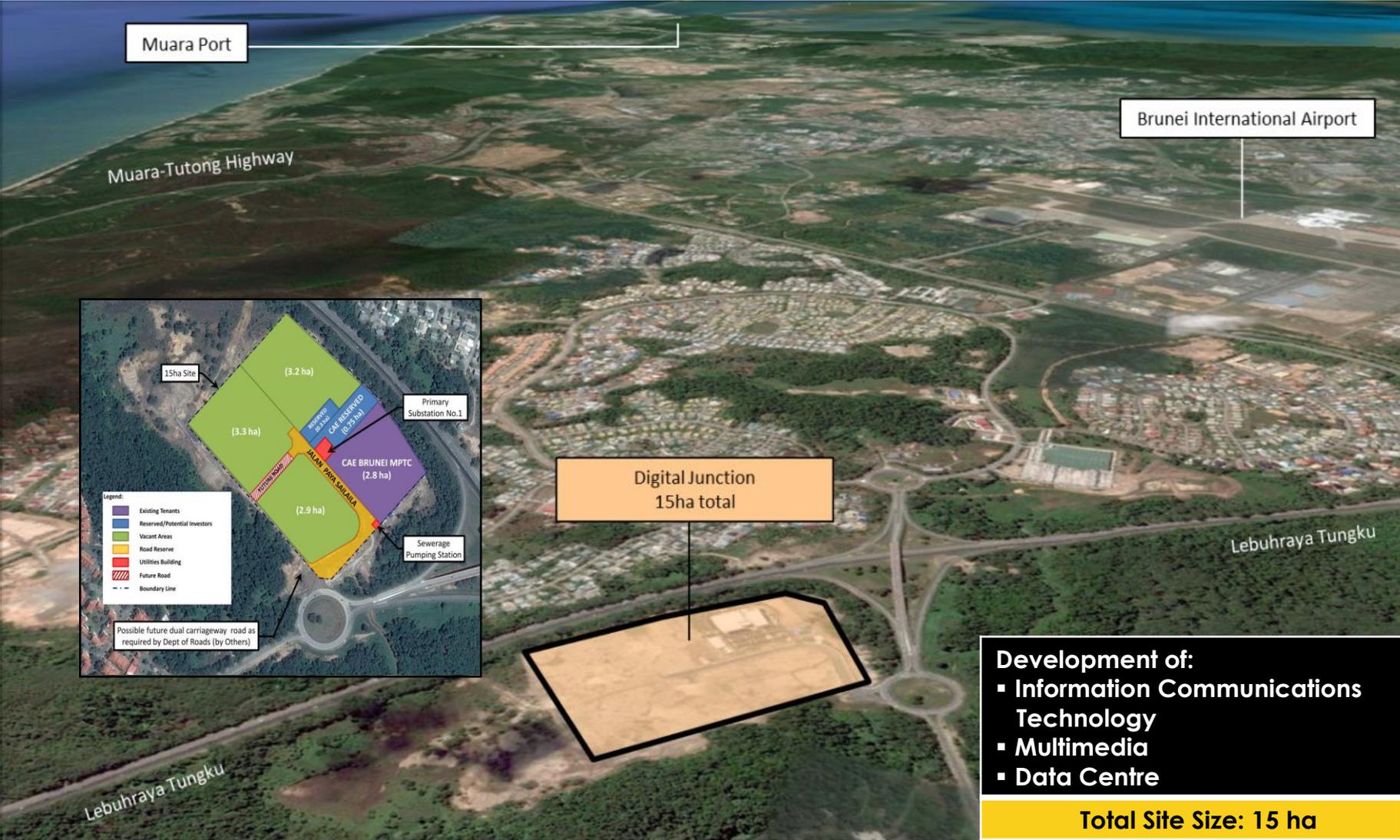


* 4 km from Muara Port
* 24 km from Brunei International Airport

Salambigar Industrial Park



* 20 km from Muara Port
* 11 km from Brunei International Airport



* 28 km from Muara Port
* 11 km from Brunei International Airport

Bio Innovation Corridor

The Empire Hotel

South China Sea

Tutong - Muara Coastal Highway

Rimba



Development of:

- Food
- Agriculture
- Pharmaceutical and Biotechnology
- Logistics

Total Site Size: 629 ha

MC Farm

BioInnovation Corridor (BIC) Phase 1 shaded in red

Schematic boundary of
BioInnovation Corridor (BIC)

* 29 km from Muara Port
* 12 km from Brunei International Airport

Bio Innovation Corridor (Phase 1)



Development of:

- Food
- Agriculture
- Pharmaceutical and Biotechnology
- Logistics

**Total Site Size:
Approx. 25 ha (Phase 1)**

Plot sizes and boundaries are approximate and for illustrative purposes only.
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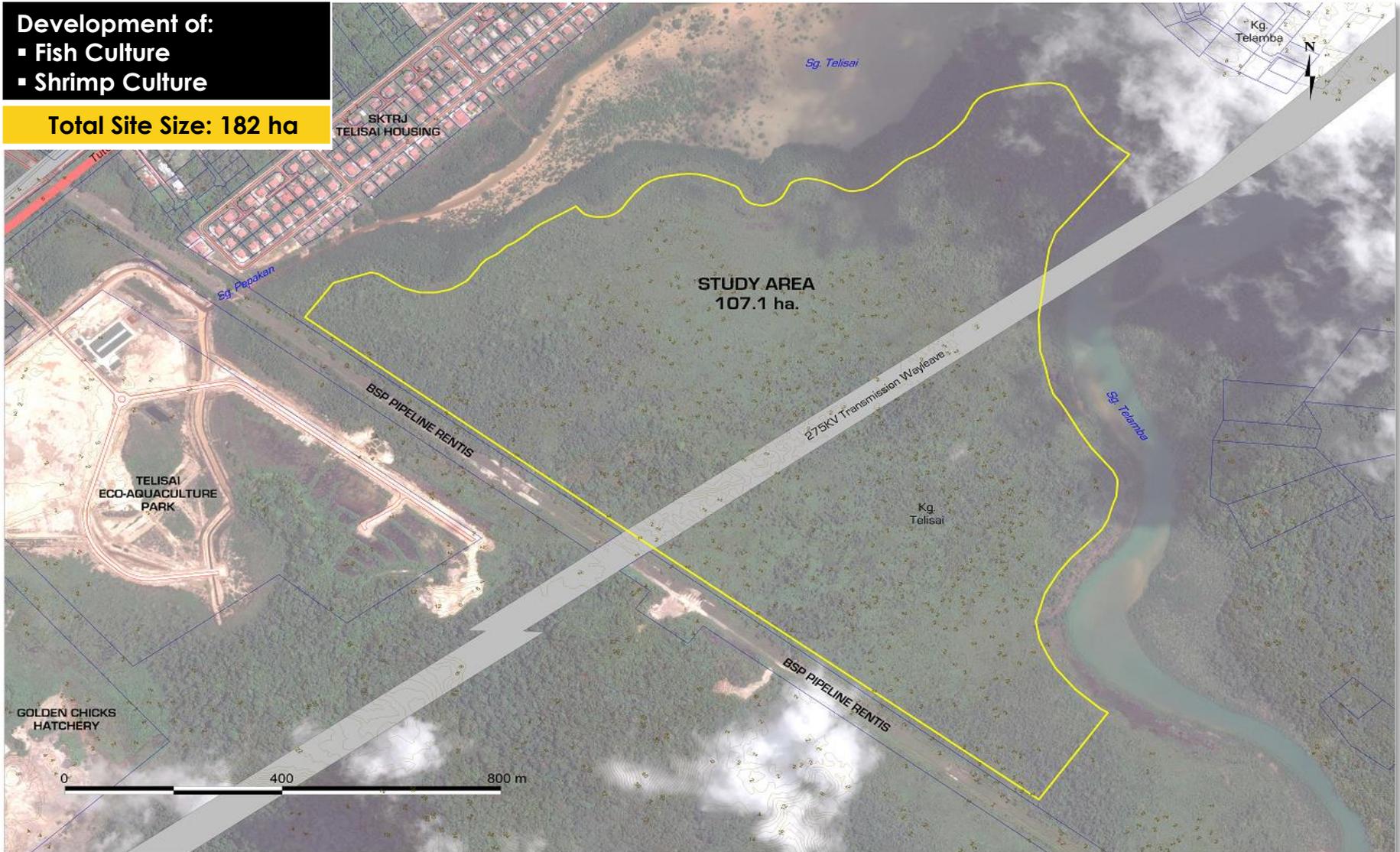
* 29 km from Muara Port
* 12 km from Brunei International Airport

Land-Based Aquaculture (at Sungai Paku)

Development of:

- Fish Culture
- Shrimp Culture

Total Site Size: 182 ha



* 81 km from Muara Port

* 64 km from Brunei International Airport

Inshore for Fish-Cage Culture (at Pelumpong)

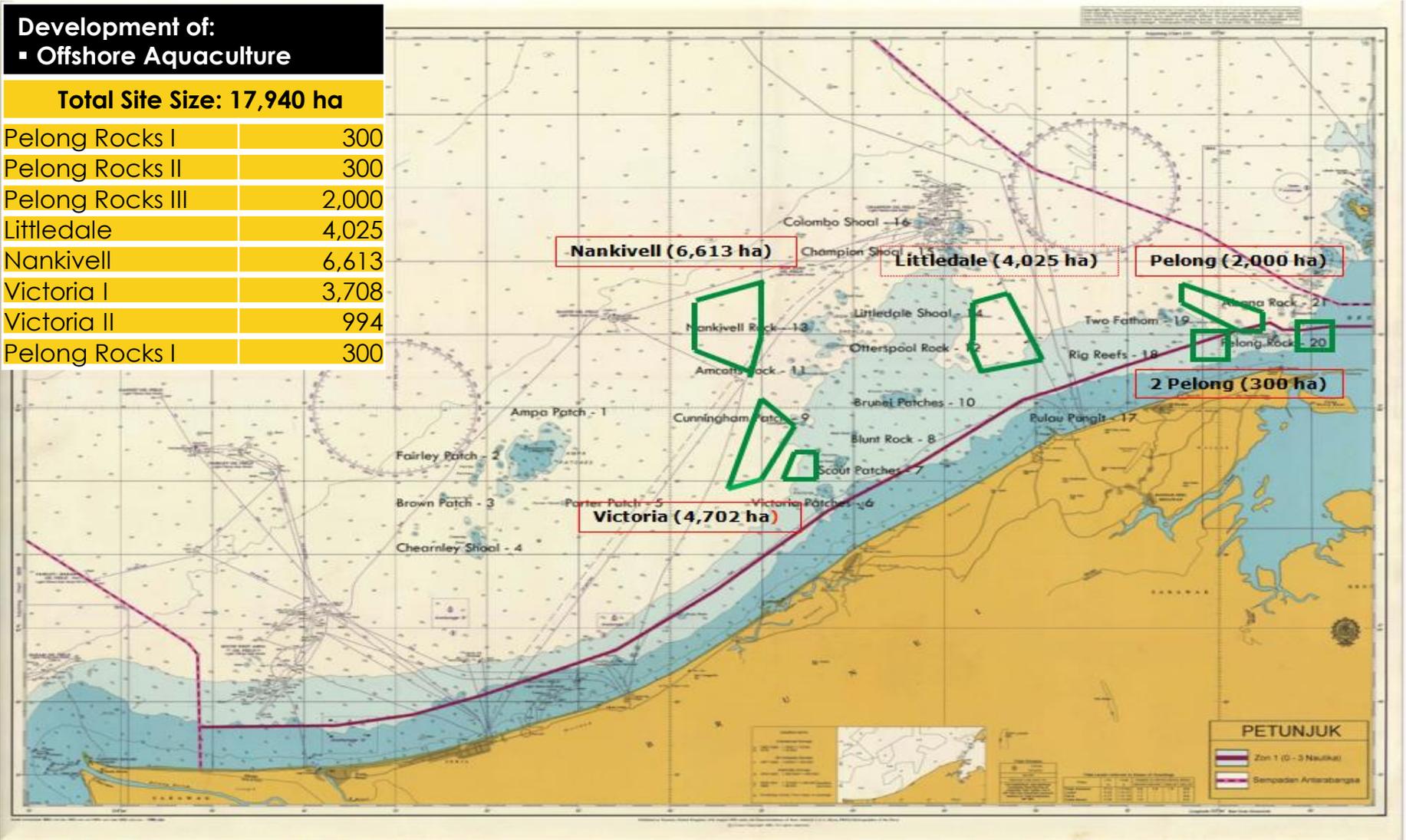


Offshore Sites for Fish-Cage Culture

Development of:
 ▪ Offshore Aquaculture

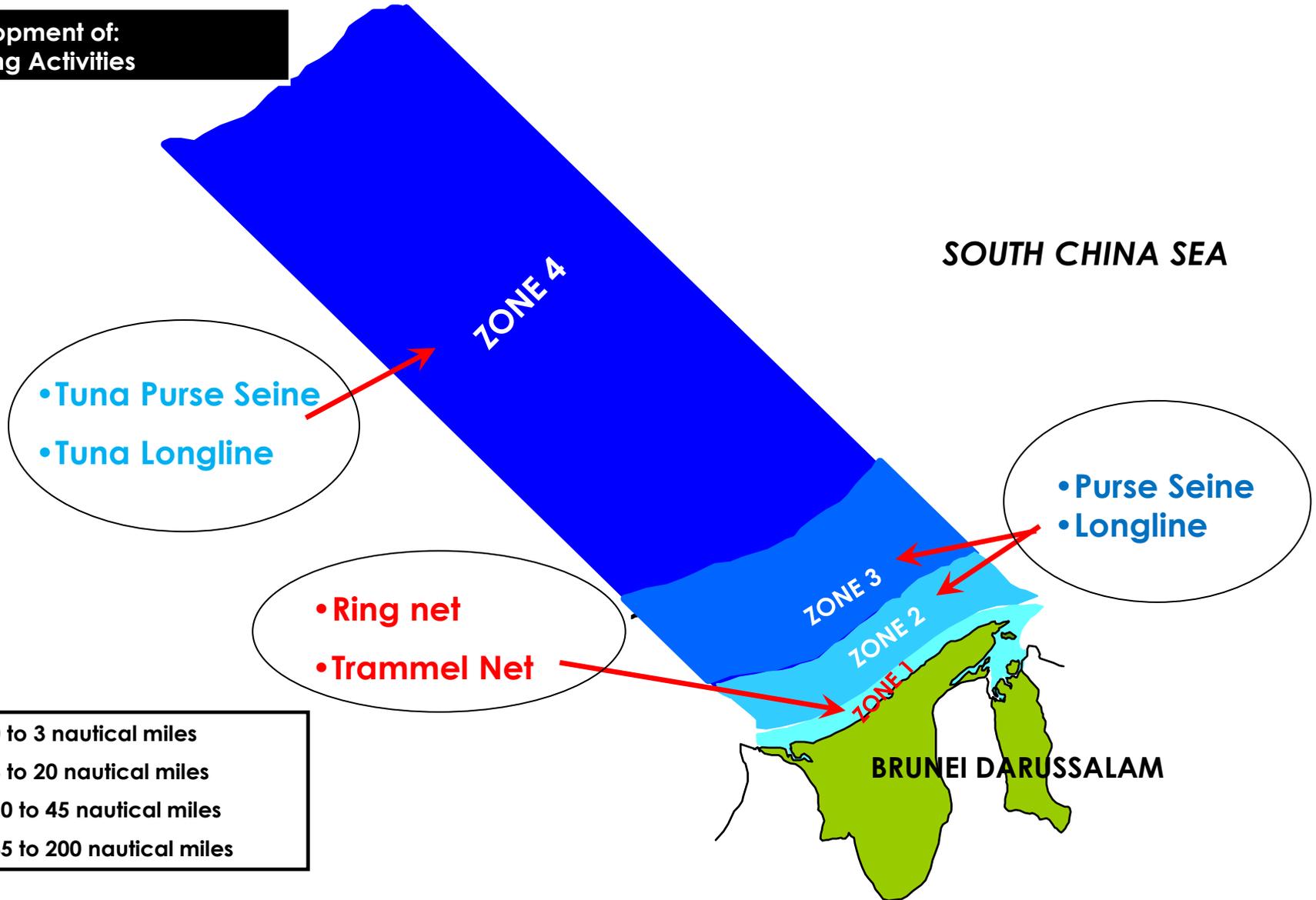
Total Site Size: 17,940 ha

Pelong Rocks I	300
Pelong Rocks II	300
Pelong Rocks III	2,000
Littledale	4,025
Nankivell	6,613
Victoria I	3,708
Victoria II	994
Pelong Rocks I	300

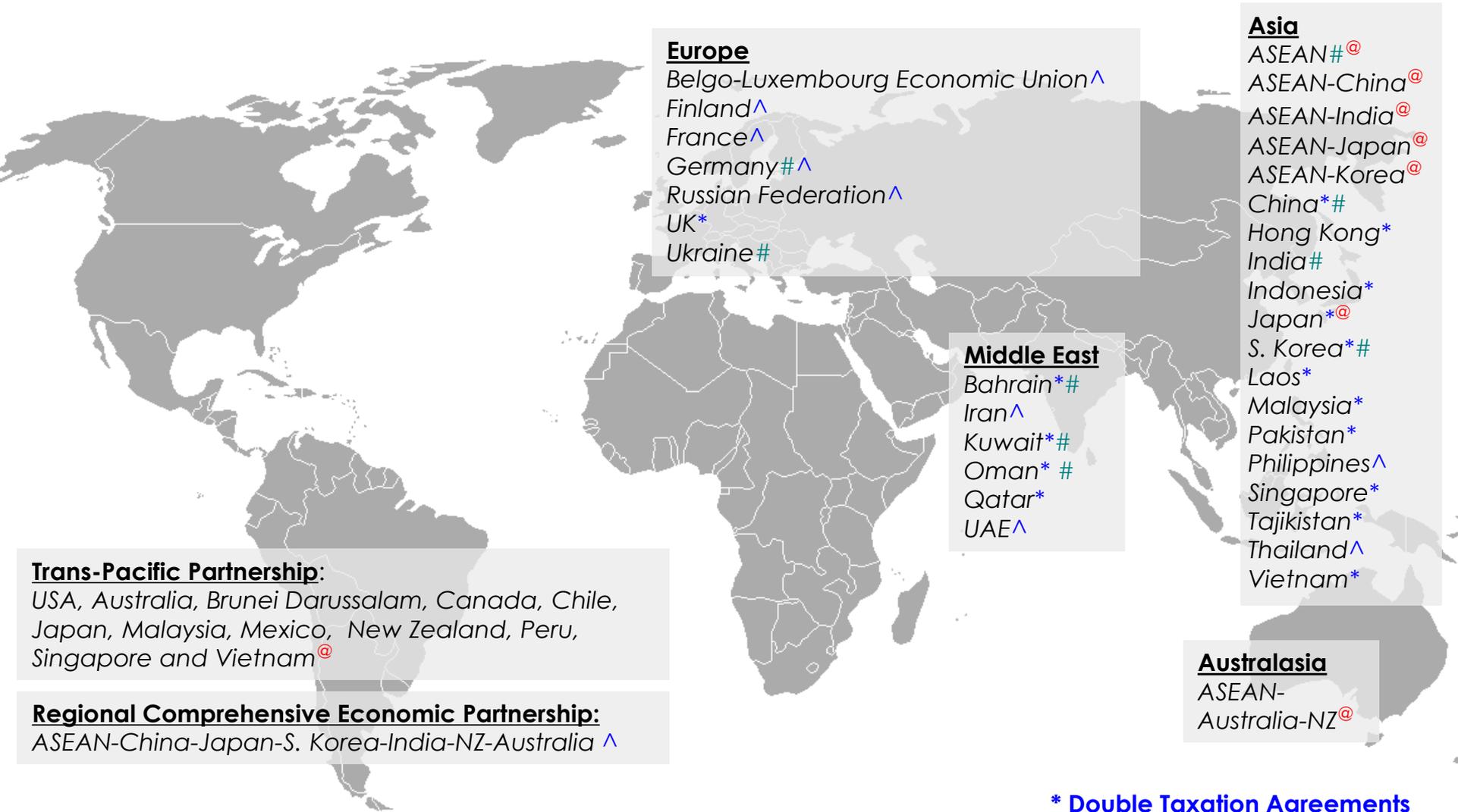


Offshore Sites for Capture Fisheries

Development of:
▪ Fishing Activities



Access to Key Markets



Europe

- Belgo-Luxembourg Economic Union ^
- Finland ^
- France ^
- Germany # ^
- Russian Federation ^
- UK *
- Ukraine #

Middle East

- Bahrain * #
- Iran ^
- Kuwait * #
- Oman * #
- Qatar *
- UAE ^

Asia

- ASEAN # @
- ASEAN-China @
- ASEAN-India @
- ASEAN-Japan @
- ASEAN-Korea @
- China # #
- Hong Kong *
- India #
- Indonesia *
- Japan * @
- S. Korea * #
- Laos *
- Malaysia *
- Pakistan *
- Philippines ^
- Singapore *
- Tajikistan *
- Thailand ^
- Vietnam *

Australasia

- ASEAN-
- Australia-NZ @

Trans-Pacific Partnership:

USA, Australia, Brunei Darussalam, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore and Vietnam @

Regional Comprehensive Economic Partnership:

ASEAN-China-Japan-S. Korea-India-NZ-Australia ^

* Double Taxation Agreements

Bilateral Investment Treaties

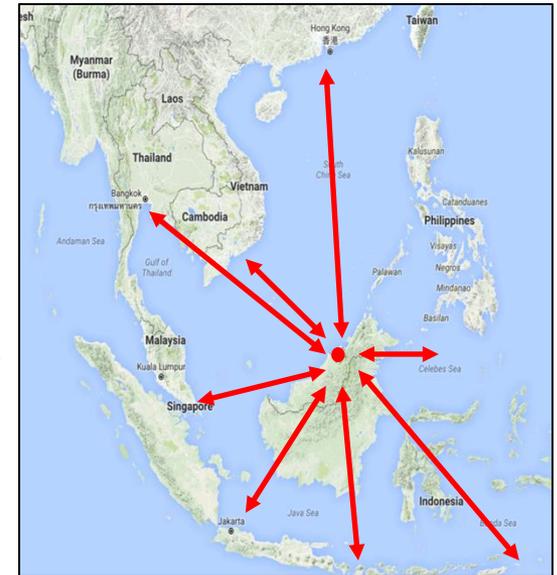
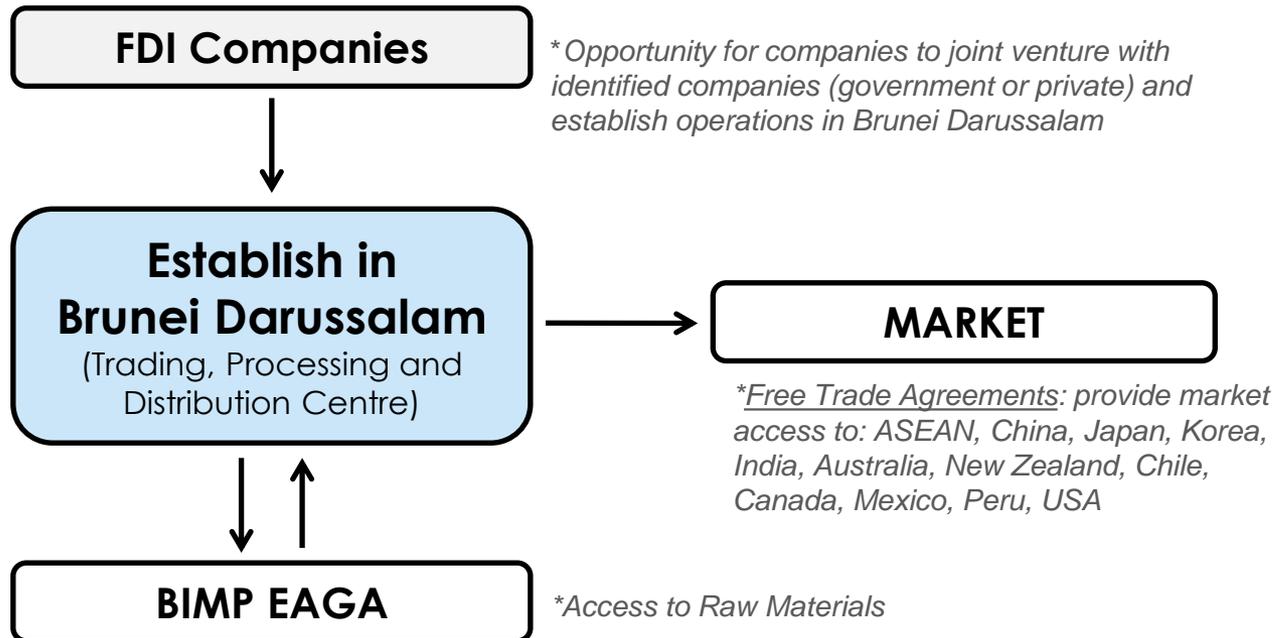
@ Free Trade Agreements

^ Ongoing negotiations

Brunei Darussalam - Transshipment Hub

Development of Brunei Darussalam as a Regional Trading, Processing & Distribution Centre

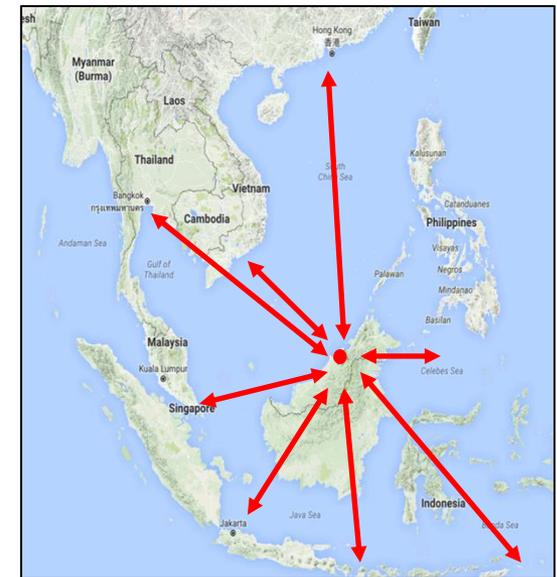
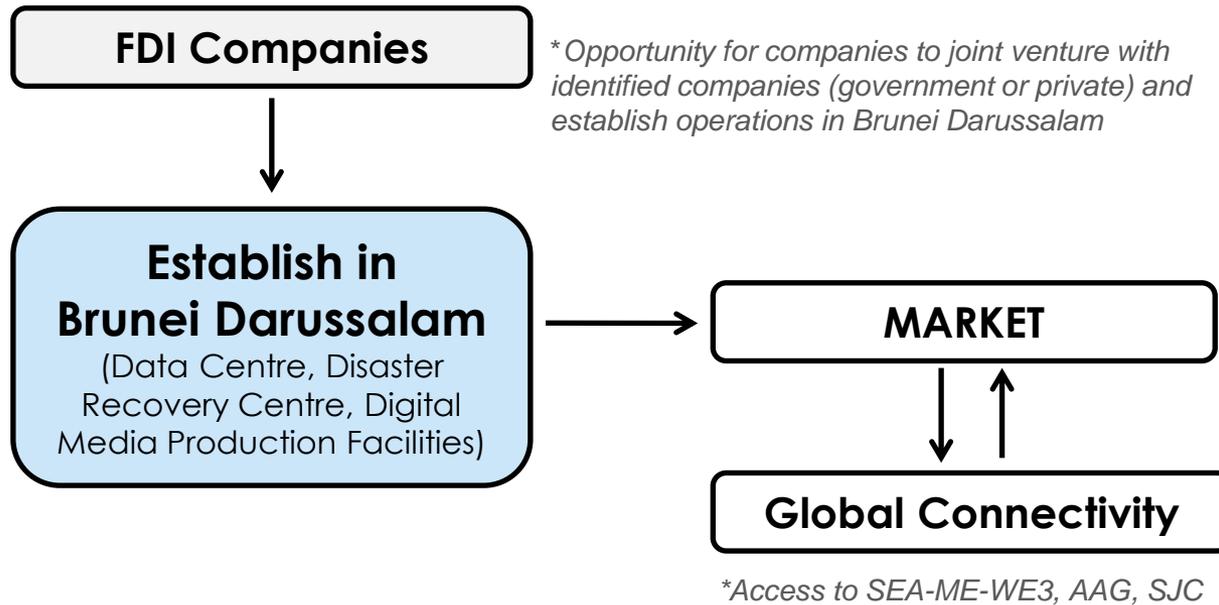
To attract companies to set up Trading, Processing & Distribution facilities in Brunei Darussalam; to cover the market within the BIMP-EAGA, ASEAN, China and Australia region



- To **facilitate** the **Trading & Processing** of **High Quality Products** in **Brunei Darussalam**
- To **enhance & support** the targeted **implementation of a Free Trade Zone ("FTZ")** in **Brunei Darussalam** in **2016**
- **Provide opportunities** under the **21st-Century Maritime Silk Road (Belt & Road)** initiative

Development of Brunei Darussalam as a Regional Hub for ICT

To attract companies to set up Data Centre, Disaster Recovery Centre and/or Digital Media (Animation/ Games/ Apps) Production facilities

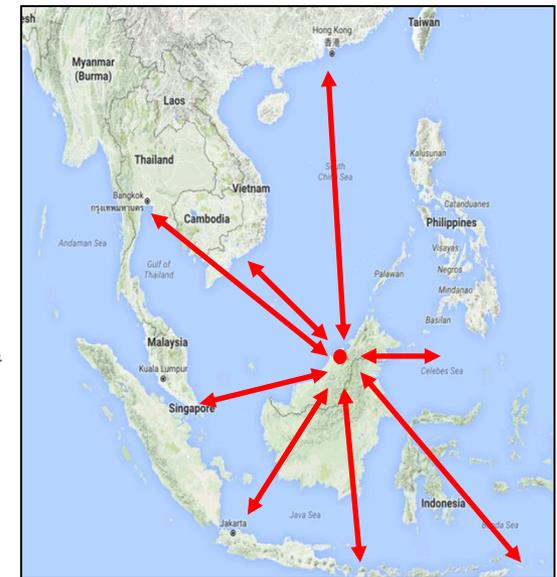
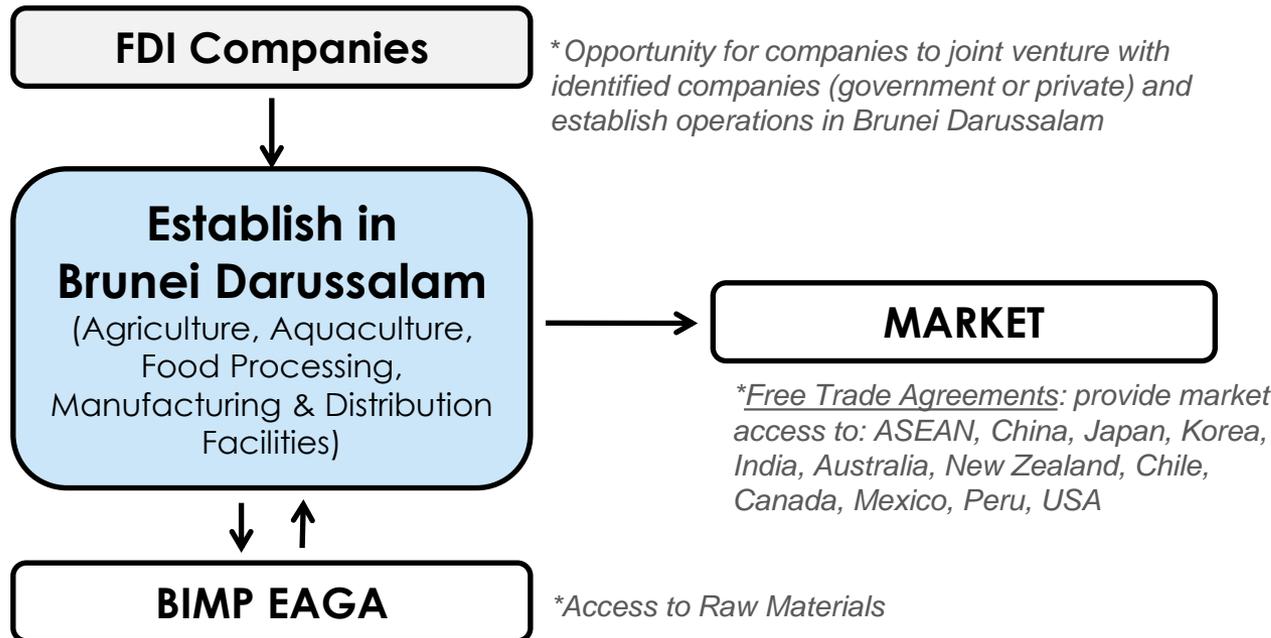


- To **facilitate** the **establishment of high technology ICT companies in Brunei Darussalam.**
- To **enhance & support** the targeted industry through **provision of readily available resources** such as manpower and infrastructure.

Brunei Darussalam – Agribusiness Hub

Development of Brunei Darussalam as a Regional Hub for Agribusiness

To attract companies to set up Agriculture, Aquaculture, Food Processing, Manufacturing & Distribution Facilities



- To **facilitate** the **Manufacturing, Processing & Distribution** of **High Quality Products** in **Brunei Darussalam**
- To **enhance & support** the targeted industry through **provision of readily available resources** such as Infrastructure, manpower, clean water and suitable water temperature.