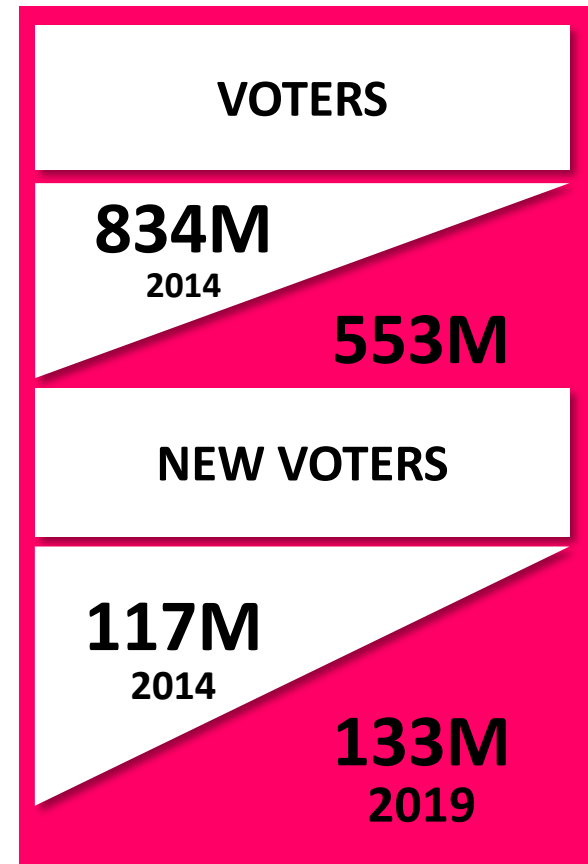
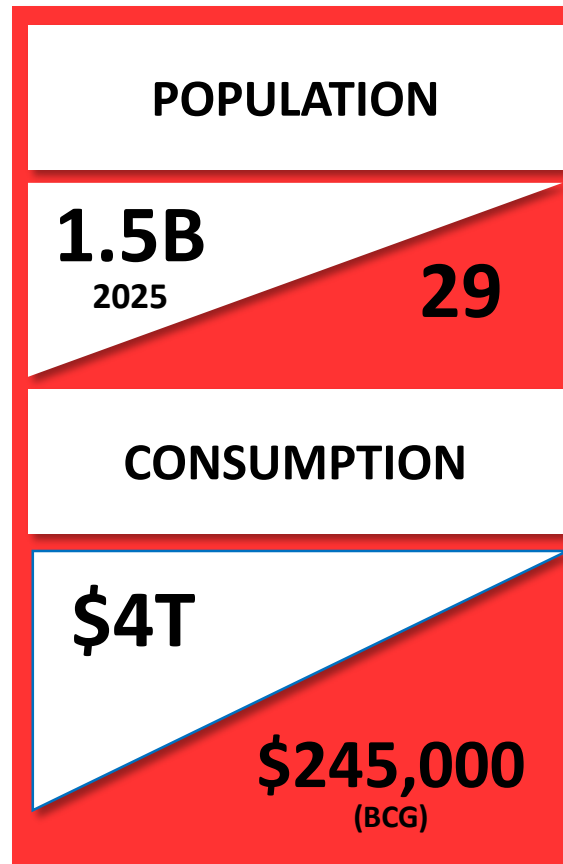
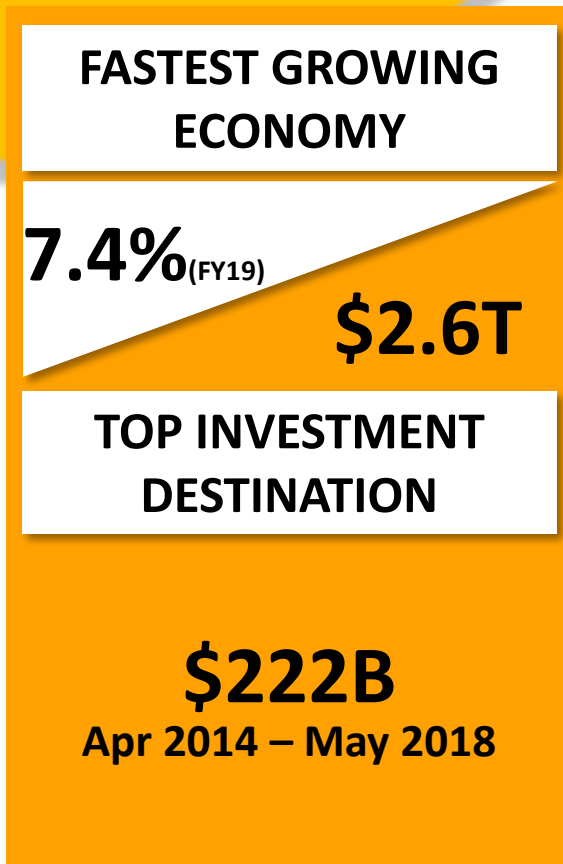
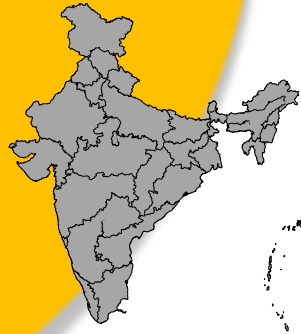


# INDIA: Investment Opportunities

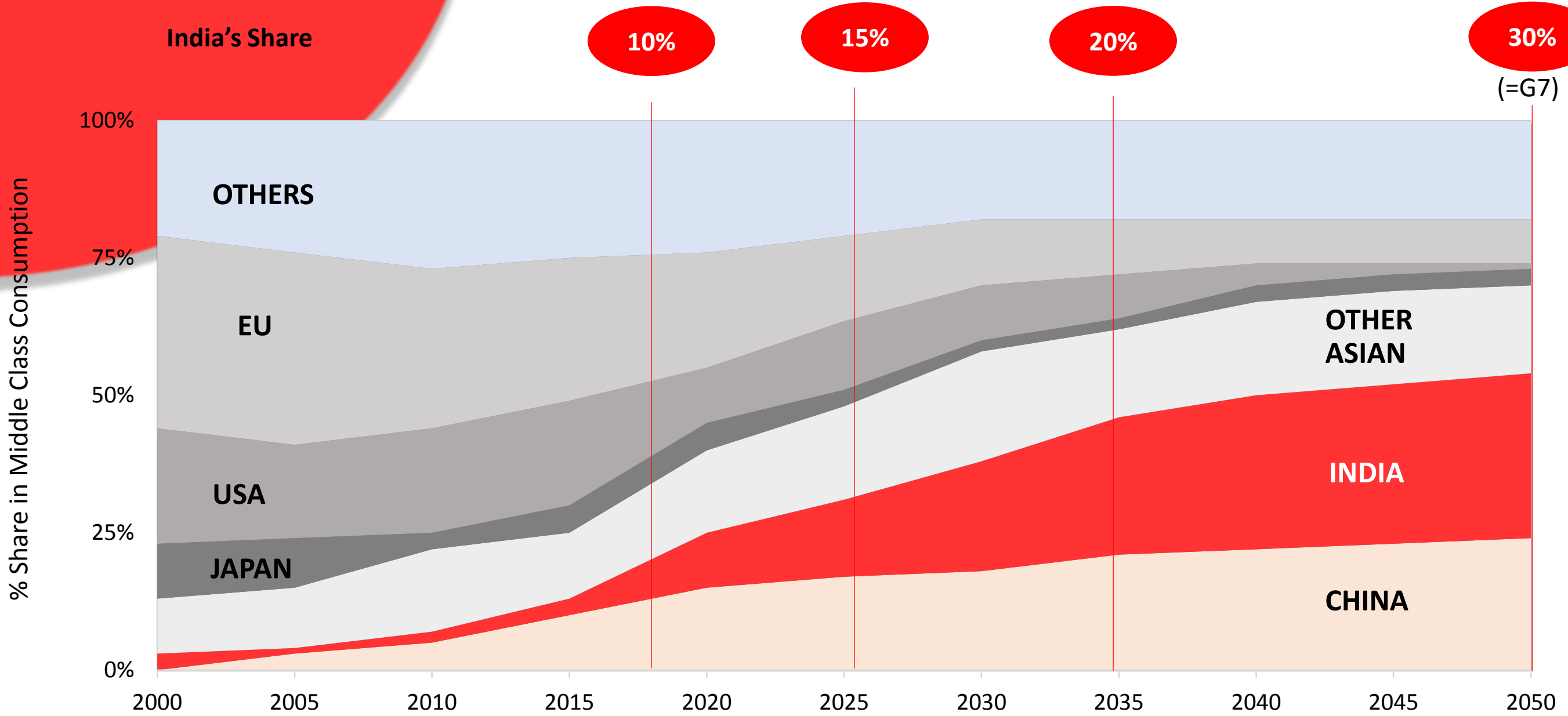
Taiwan-ASEAN+India Strategic Investment Partnership Forum

*Taichung, Taiwan.*

# New India



# Middle class consumption



Source : 'Emerging Middle-Class in developing countries', OECD Development Centre

# Make in India : \$4.8 Trillion Opportunity by 2025



**\$300 B**

Auto



**\$115 B**

Auto Comp



**\$82 B**

Aviation



**\$100 B**

Biotech



**\$80 B**

Mining



**\$110 B**

Oil & Gas



**\$55 B**

Pharma



**\$400 B**

Chemicals



**\$640 B**

Construction



**\$130 B**

Defence



**\$112 B**

Capital Goods



**\$142 B**

Railways



**\$260 B**

Renewables



**\$150 B**

Roads



**\$400 B**

Electronics



**\$320 B**

Food Processing



**\$350 B**

IT/BPM



**\$30 B**

Leather



**\$223 B**

Textiles



**\$125 B**

Thermal Power



**\$419 B**

Tourism & Hospitality



**\$30 B**

Media & Entertainment



**\$7 B**

Wellness



**\$150 B**

Ports



**\$40 B**

Space



# India: A Leader Across Diverse Sectors

#1

Attractive Investment  
Destination

#1

Domestic air traffic  
Growth

#1

IT / BPM services  
sourcing market

#1

Choice of overseas  
R&D Destinations\*

#1

eCommerce Market  
Growth

#1

Commercial Vehicle  
Market Growth

#1

Provider of generic  
drugs

#2

Food Production

#2

Smartphone  
Market

#2

Largest Road  
Network

#2

Largest Startup  
ecosystem\*\*

#2

Largest Pharma &  
Biotech talent pool



# India – a leader in investment attractiveness in Asia

	Investment attractiveness Parameters	India Average	Asia average (7 countries)*
1	Political stability	3.82	3.68
2	Currency stability	3.75	3.68
3	High quality products	3.69	3.73
4	Anti-corruption	3.62	3.61
5	Low cost of production	3.92	3.73
6	Strategic location	3.86	3.77
7	High level of investment grade/credit rating	3.68	3.68
8	Respect for intellectual properties	3.67	3.64
9	Good infrastructure	3.60	3.77
10	Tax privileges and import-duty exemptions	3.71	3.69
11	Strong external demand	3.77	3.70
12	Strong domestic demand	3.74	3.67
13	Governmental support in innovation-driven policies	3.79	3.65
14	Technology/ Knowledge-based economy	3.83	3.77
15	Access to management and workforce talents	3.87	3.77
16	Strong operating culture	3.77	3.76
17	Sustainable development	3.68	3.65
18	Availability of natural resources	3.66	3.65
19	Quality of living to attract foreign talent	3.59	3.62
20	R&D capability	3.76	3.62
21	Digital-savvy population	3.79	3.63
22	Diversified export markets	3.83	3.70
23	Public investment drive	3.74	3.70
24	Inflation	3.67	3.70

\*7 Countries : China, Japan, South Korea, Singapore, Malaysia, Thailand, Indonesia

Source : Bloomberg Media Group : Nation Brand Tracker 2018

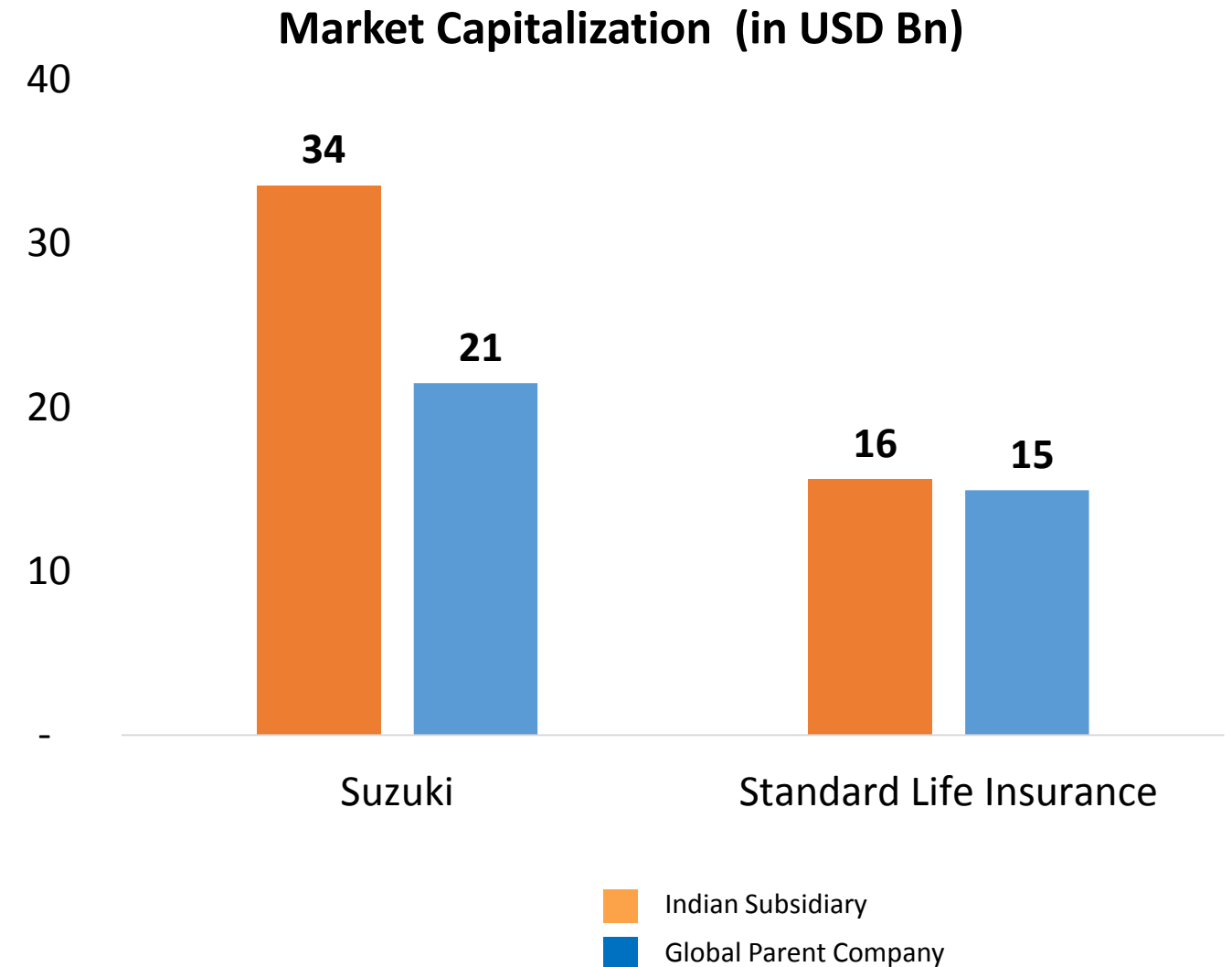
# Indian subsidiaries outperform their parents on value creation

2012 - 2017

Indian subsidiaries' revenues	12.6%	↑
Global parents' revenues	6.9%	↓

Indian subsidiaries net profits	30.6%	↑
Global parents' net profits	4.4%	↓

Average IRR of India-focused funds: 14.4%  
Average IRR of All-Asia based funds: 11.9%



# 9 out of 10 investors to continue to invest

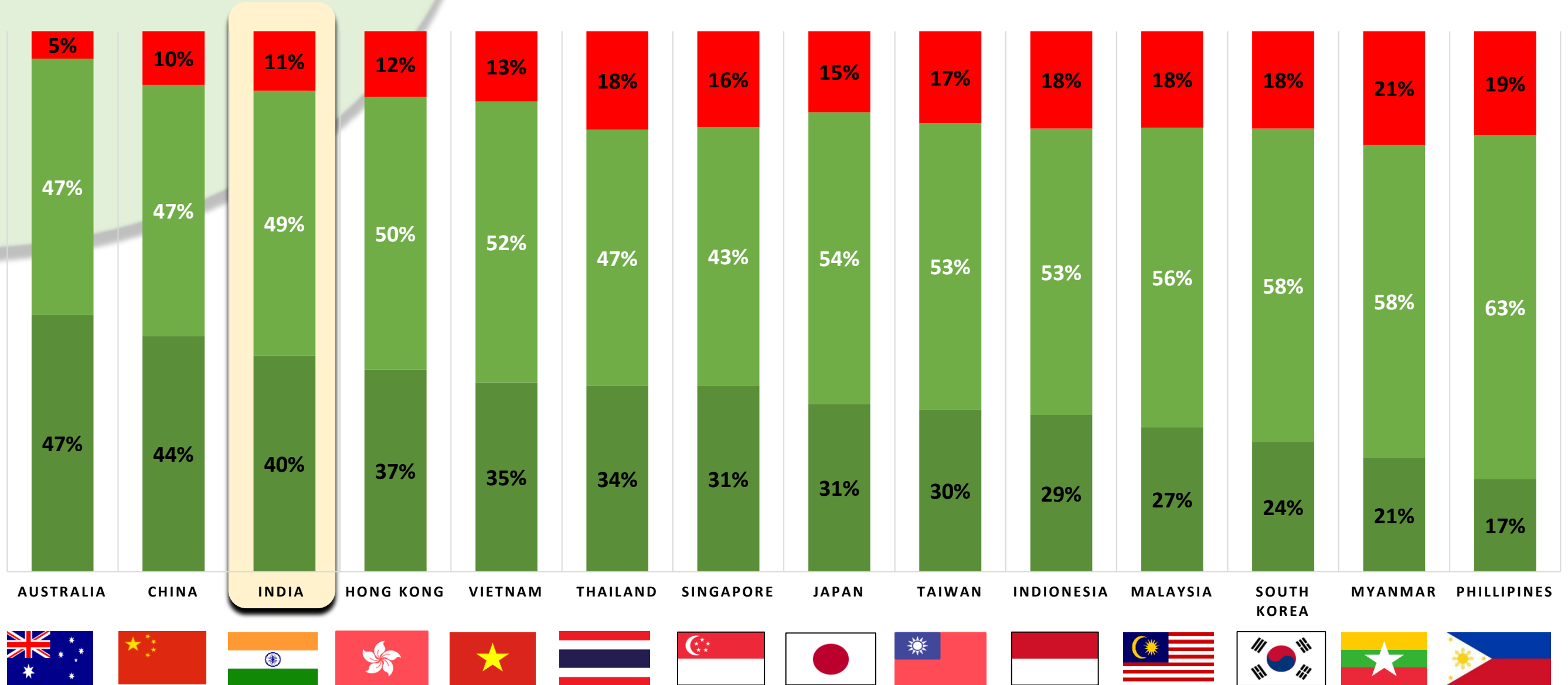
Future Investor Behaviour (of those currently investing)

Legend :

Increase

Same

Decrease





# Mission India

## AADHAR



**1.2 billion**  
enrolments

## Jan Dhan Yojana



**1 Billion**  
Bank accounts. 312 M  
Added in last 3 years

## Mobile Phones



**1.19 billion**  
Mobile Subscribers

## Digital India



**432 Million**  
Internet Subscriptions

## Startup India



**Fastest growing**  
ecosystem

## Goods & Services tax



**17+ indirect taxes**  
subsumed





# The transformation is underway

SEAWOOD DHARAVI STATION



MUMBAI INT'L AIRPORT



MEERUT EXPRESSWAY



# Invest India, a one-stop shop for investors

**GOVERNMENT**

Centre / States

Foreign Missions /  
Agencies



**INDUSTRY**

Associations / Corporates

Professional Advisors /  
Academia

Awareness &  
Engagement

Business Advisory

Strategy &  
Implementation

Investor Aftercare

Long term  
partnership

Opportunity  
Assessment

Partner / Location  
Search  
Market Strategy

Regulatory  
Clearances  
Policy Guidance

Issue Redressal

Continuous  
Engagements



UNCTAD Award for  
World's Best  
Practice IPA  
2016



IPA in South Asia,  
East Asia, Oceania  
3 times in a row



Best Investment  
Deal for IUIH  
2016



Investment Award  
2016 from the  
Indian Ocean Rim  
Association (IORA)



# Some Areas of Collaboration (India-Taiwan)

## Electronics Manufacturing

- Taiwan is considered a leader in the electronics manufacturing value chain
- Component suppliers of Taiwan manufacturing chain can fill the gap in industrial chain of India and establish local Taiwan business clusters

## Smart Cities

- Taiwan has rich experience in communication technology application of smart city
- Possesses several Smart City use cases such as e-Tag, health-ID, U-bike etc.

## Green Technology

- Taiwan has many successful experiences in resource recycling technology and the field of pollution control.
- India has created high demands in technology of resource recycling, water treatment and waste heat recovery.

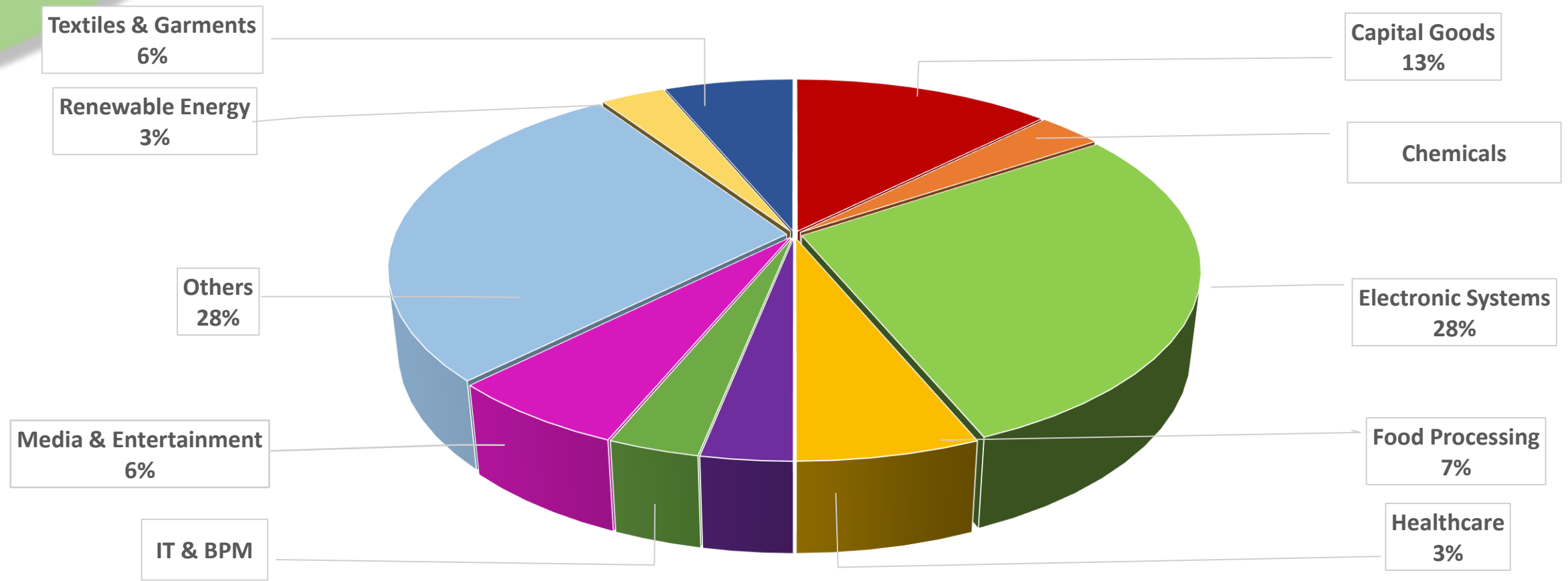
## Industrial Park Planning

- Taiwan has a successful experience in Hsinchu Industrial Park. Many Taiwan enterprises have settled in China and established many industrial clusters.
- India has build several industrial zones and some of which have signed memorandums of cooperation with associations of Taiwan.

# Investment interest from Taiwan

## Queries from Taiwan addressed by Invest India

Sector-wise breakup of queries (%), April 2014 – March 2018



*Thank you!*